

# Marketwatch Report

## Q1-2017

A FREE RESEARCH TOOL FROM  
MIDWEST REAL ESTATE DATA LLC



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# Marketwatch Report

## Q1-2017



## All Counties Overview

|            | Median Sales Price |           | Pct. of Orig. Price Rec'd. |           | Days on Market |            | Closed Sales |            |
|------------|--------------------|-----------|----------------------------|-----------|----------------|------------|--------------|------------|
|            | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg  | Q1-2017        | 1-Yr Chg   | Q1-2017      | 1-Yr Chg   |
| Boone      | \$133,000          | ↓ - 4.1%  | 94.2%                      | ↑ + 2.9%  | 69             | ↓ - 20.2%  | 99           | ↑ + 17.9%  |
| Cook       | \$222,000          | ↑ + 11.0% | 94.6%                      | ↑ + 1.2%  | 58             | ↓ - 9.4%   | 12,265       | ↑ + 5.8%   |
| De Kalb    | \$144,250          | ↑ + 0.2%  | 92.0%                      | ↑ + 2.0%  | 73             | ↓ - 11.3%  | 218          | ↑ + 4.8%   |
| Du Page    | \$260,000          | ↑ + 11.4% | 94.9%                      | ↑ + 2.1%  | 56             | ↓ - 20.4%  | 2,489        | ↑ + 0.3%   |
| Grundy     | \$166,250          | ↑ + 6.2%  | 93.9%                      | ↓ - 0.4%  | 92             | ↑ + 9.2%   | 124          | ↑ + 0.8%   |
| Kane       | \$210,000          | ↑ + 8.9%  | 95.3%                      | ↑ + 1.2%  | 62             | ↓ - 12.0%  | 1,488        | ↑ + 13.1%  |
| Kankakee   | \$112,250          | ↓ - 0.5%  | 90.1%                      | ↑ + 2.9%  | 84             | ↓ - 11.6%  | 188          | ↓ - 15.3%  |
| Kendall    | \$210,000          | ↑ + 10.5% | 96.5%                      | ↑ + 3.2%  | 56             | ↓ - 19.8%  | 459          | ↓ - 1.7%   |
| Lake       | \$223,000          | ↑ + 17.4% | 93.4%                      | ↑ + 1.4%  | 73             | ↓ - 5.4%   | 1,913        | ↑ + 3.4%   |
| La Salle   | \$87,375           | ↑ + 3.4%  | 87.4%                      | ↑ + 6.3%  | 100            | ↓ - 10.8%  | 198          | ↑ + 0.5%   |
| Lee        | \$98,000           | ↓ - 2.0%  | 87.2%                      | ↑ + 1.8%  | 87             | ↓ - 13.2%  | 63           | ↑ + 3.3%   |
| Livingston | \$40,745           | ↓ - 45.3% | 77.1%                      | ↓ - 10.7% | 128            | ↓ - 2.3%   | 15           | ↑ + 15.4%  |
| Mc Henry   | \$186,000          | ↑ + 6.3%  | 93.3%                      | ↑ + 1.9%  | 74             | ↓ - 15.3%  | 1,036        | ↑ + 11.3%  |
| Stephenson | \$88,500           | ↑ + 38.3% | 85.8%                      | ↓ - 8.4%  | 147            | ↑ + 449.3% | 10           | ↑ + 100.0% |
| Will       | \$199,900          | ↑ + 11.2% | 95.1%                      | ↑ + 1.8%  | 62             | ↓ - 11.1%  | 2,017        | ↑ + 5.3%   |

# Marketwatch Report

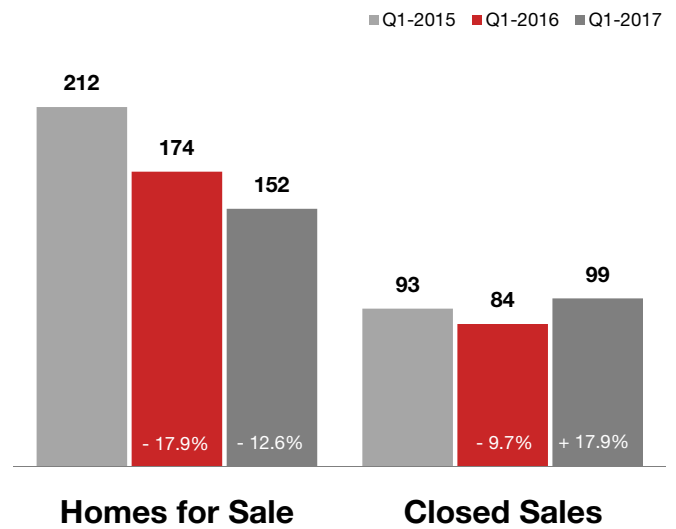
## Q1-2017



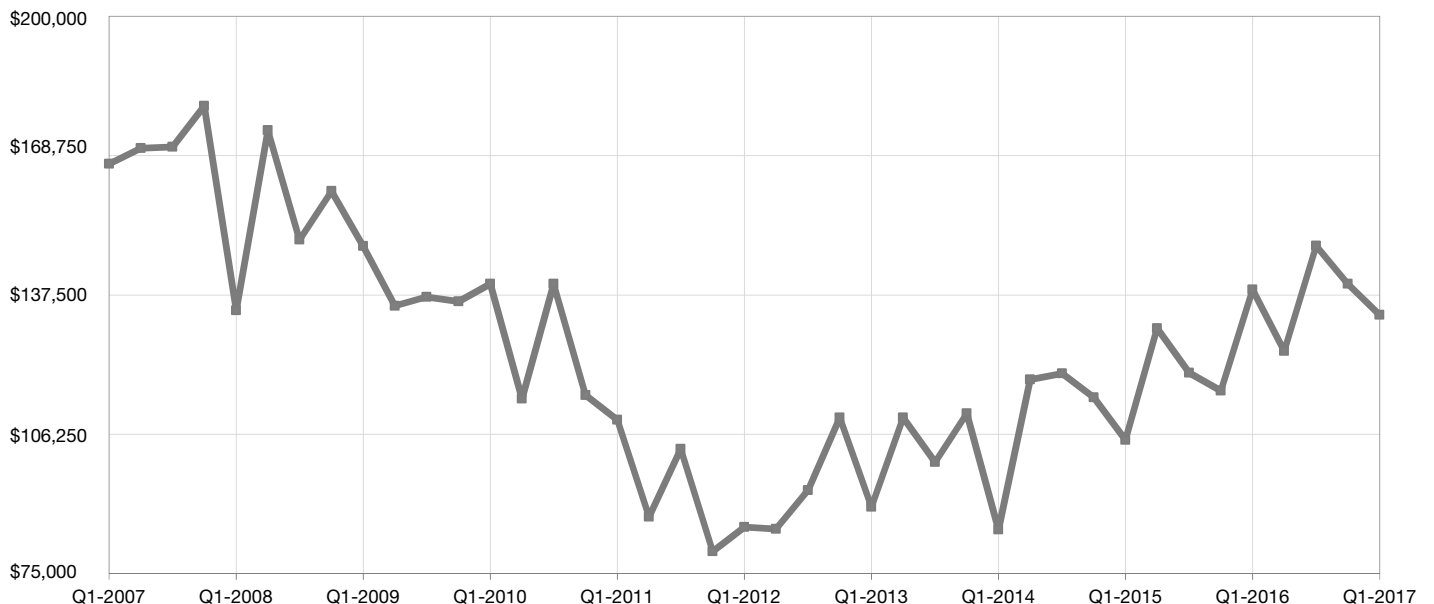
## Boone County

| Key Metrics                | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$133,000 | - 4.1%   |
| Average Sales Price        | \$161,278 | + 13.5%  |
| Pct. of Orig. Price Rec'd. | 94.2%     | + 2.9%   |
| Homes for Sale             | 152       | - 12.6%  |
| Closed Sales               | 99        | + 17.9%  |
| Months Supply              | 3.3       | - 18.7%  |
| Market Time                | 69        | - 20.2%  |

### Market Activity



### Historical Median Sales Price for Boone County



# Marketwatch Report

## Q1-2017



## Boone County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Market Time |            | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|----------|-------------|------------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg   |
| 60145 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --         |
| 60146 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --         |
| 61008 | \$130,500          | ↓ - 3.3%  | 94.0%                      | ↑ + 1.3% | 64          | ↑ + 13.1%  | 53           | ↑ + 23.3%  |
| 61011 | \$266,750          | ↑ + 40.8% | 92.9%                      | ↑ + 5.1% | 149         | ↑ + 77.8%  | 4            | ↑ + 33.3%  |
| 61012 | \$89,000           | ↓ - 13.0% | 94.7%                      | ↑ + 1.8% | 259         | ↑ + 434.8% | 2            | ↓ - 66.7%  |
| 61016 | \$126,000          | --        | 86.9%                      | --       | 20          | --         | 1            | --         |
| 61038 | \$185,000          | ↑ + 25.4% | 97.0%                      | ↓ - 1.4% | 4           | ↓ - 93.8%  | 3            | ↑ + 200.0% |
| 61065 | \$125,000          | ↑ + 11.4% | 94.0%                      | ↑ + 5.2% | 62          | ↓ - 55.8%  | 29           | ↑ + 20.8%  |
| 61080 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --         |
| 61111 | \$225,621          | ↑ + 4.1%  | 93.2%                      | ↑ + 4.8% | 62          | ↓ - 54.3%  | 2            | ↓ - 50.0%  |
| 61114 | \$230,000          | ↑ + 9.5%  | 86.8%                      | ↓ - 4.9% | 56          | ↑ + 300.0% | 1            | → 0.0%     |

# Marketwatch Report

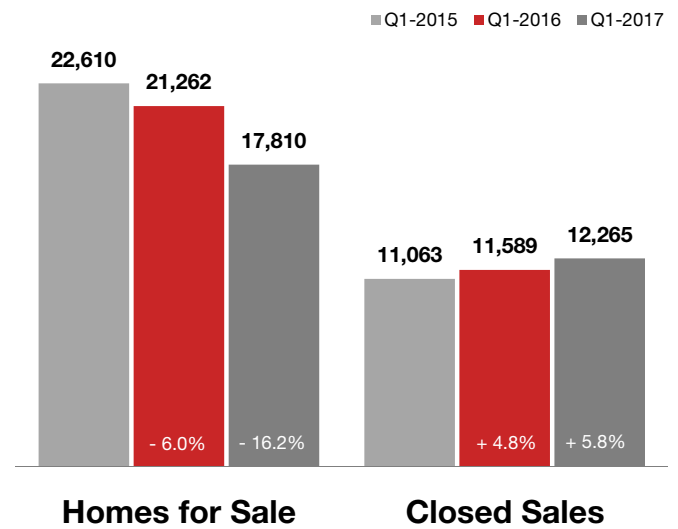
## Q1-2017



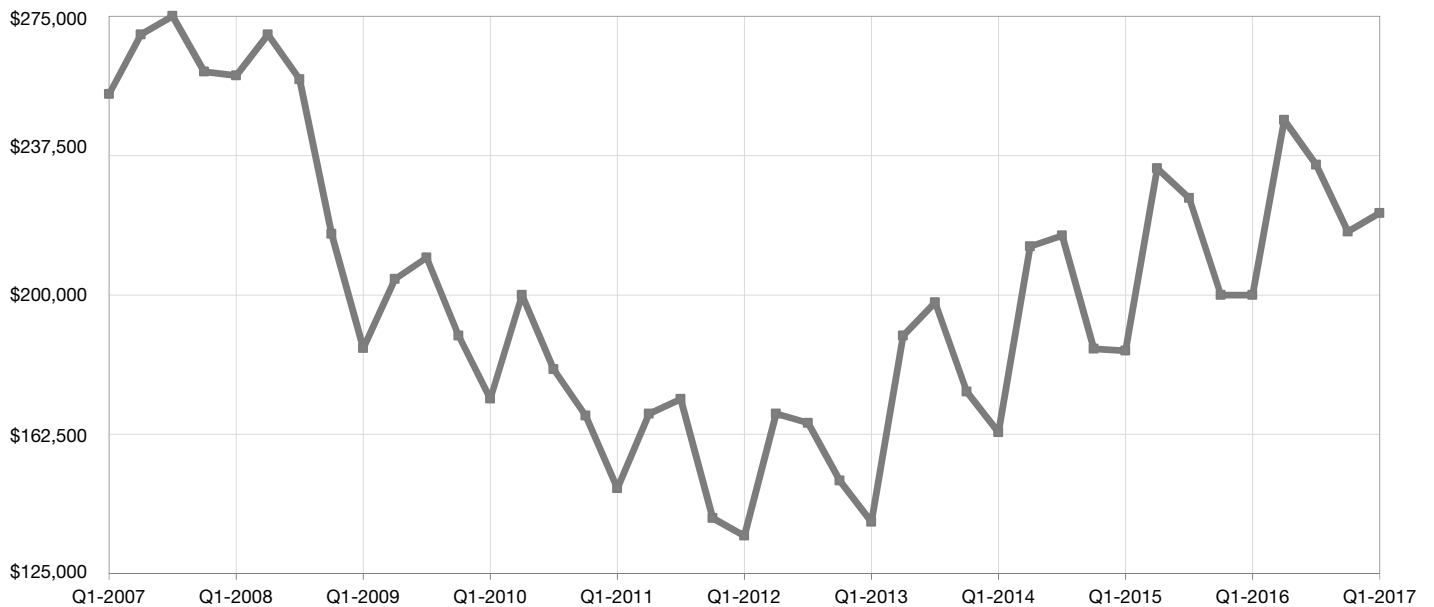
## Cook County

| Key Metrics                | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$222,000 | + 11.0%  |
| Average Sales Price        | \$298,589 | + 8.2%   |
| Pct. of Orig. Price Rec'd. | 94.6%     | + 1.2%   |
| Homes for Sale             | 17,810    | - 16.2%  |
| Closed Sales               | 12,265    | + 5.8%   |
| Months Supply              | 3.3       | - 19.1%  |
| Market Time                | 58        | - 9.4%   |

### Market Activity



### Historical Median Sales Price for Cook County



# Marketwatch Report

## Q1-2017



# Cook County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Market Time |            | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|-------------|------------|--------------|-----------|
|       | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg  |
| 60004 | \$320,000          | ↑ + 9.8%  | 95.2%                      | ↑ + 2.1% | 58          | ↑ + 17.7%  | 140          | ↑ + 7.7%  |
| 60005 | \$240,000          | ↑ + 3.4%  | 93.6%                      | ↓ - 0.9% | 48          | ↓ - 4.8%   | 85           | ↓ - 7.6%  |
| 60006 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60007 | \$206,500          | ↑ + 5.9%  | 95.9%                      | ↑ + 3.9% | 49          | ↓ - 28.6%  | 84           | ↓ - 1.2%  |
| 60008 | \$185,000          | ↓ - 4.1%  | 95.7%                      | ↑ + 4.4% | 43          | ↓ - 32.7%  | 67           | ↑ + 31.4% |
| 60009 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60010 | \$500,000          | ↑ + 5.5%  | 91.6%                      | ↓ - 0.3% | 88          | ↓ - 17.6%  | 59           | ↓ - 7.8%  |
| 60015 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60016 | \$189,000          | ↑ + 14.2% | 94.3%                      | ↑ + 2.0% | 54          | ↓ - 18.0%  | 183          | ↑ + 4.0%  |
| 60017 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60018 | \$258,950          | ↑ + 16.8% | 95.1%                      | ↑ + 0.9% | 57          | ↓ - 16.5%  | 48           | ↓ - 4.0%  |
| 60019 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60022 | \$610,000          | ↑ + 3.8%  | 88.2%                      | ↓ - 1.7% | 83          | ↑ + 9.5%   | 21           | ↑ + 40.0% |
| 60025 | \$355,000          | ↑ + 1.1%  | 93.8%                      | ↑ + 1.8% | 69          | ↓ - 2.1%   | 115          | ↓ - 1.7%  |
| 60026 | \$517,000          | ↑ + 3.4%  | 96.2%                      | ↑ + 0.1% | 43          | ↓ - 29.3%  | 23           | ↓ - 25.8% |
| 60029 | \$375,000          | --        | 88.4%                      | --       | 0           | --         | 1            | --        |
| 60038 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60043 | \$799,250          | ↓ - 65.3% | 87.7%                      | ↑ + 4.8% | 157         | ↑ + 190.1% | 8            | ↑ + 60.0% |
| 60053 | \$288,000          | ↑ + 14.5% | 95.4%                      | ↑ + 1.8% | 44          | ↑ + 6.5%   | 65           | ↑ + 16.1% |
| 60055 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60056 | \$279,325          | ↑ + 4.2%  | 94.5%                      | ↑ + 0.3% | 51          | ↓ - 14.9%  | 132          | ↓ - 10.2% |
| 60062 | \$438,750          | ↑ + 11.1% | 92.5%                      | ↓ - 0.5% | 72          | ↑ + 30.3%  | 132          | ↑ + 13.8% |
| 60065 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60067 | \$280,000          | ↑ + 2.4%  | 94.2%                      | ↑ + 1.4% | 65          | ↓ - 5.5%   | 149          | ↑ + 23.1% |
| 60068 | \$392,750          | ↑ + 6.1%  | 94.0%                      | ↑ + 1.2% | 60          | ↓ - 10.1%  | 106          | ↓ - 2.8%  |
| 60070 | \$195,875          | ↓ - 3.3%  | 91.9%                      | ↓ - 1.0% | 60          | ↑ + 3.9%   | 50           | ↑ + 13.6% |
| 60074 | \$152,000          | ↑ + 4.5%  | 94.8%                      | ↑ + 1.5% | 56          | ↑ + 3.9%   | 115          | ↑ + 25.0% |
| 60076 | \$287,000          | ↓ - 4.3%  | 93.9%                      | ↑ + 0.3% | 52          | ↓ - 28.1%  | 69           | ↓ - 16.9% |
| 60077 | \$252,500          | ↓ - 7.7%  | 94.0%                      | ↑ + 0.5% | 64          | ↑ + 8.9%   | 60           | ↓ - 11.8% |
| 60078 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60082 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60089 | \$215,000          | ↑ + 7.8%  | 93.8%                      | ↑ + 0.8% | 52          | ↓ - 12.4%  | 70           | ↑ + 27.3% |
| 60090 | \$173,100          | ↑ + 8.2%  | 95.3%                      | ↑ + 1.2% | 47          | ↓ - 28.1%  | 100          | ↑ + 7.5%  |
| 60091 | \$587,500          | ↓ - 3.7%  | 93.3%                      | ↓ - 0.0% | 65          | ↑ + 13.3%  | 86           | ↑ + 11.7% |
| 60093 | \$835,000          | ↓ - 6.0%  | 90.5%                      | ↓ - 1.7% | 78          | ↓ - 23.3%  | 73           | ↑ + 10.6% |
| 60094 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60095 | \$0                | --        | 0.0%                       | --       | 0           | --         | 0            | --        |
| 60103 | \$237,000          | ↑ + 8.7%  | 94.3%                      | ↑ + 0.1% | 66          | ↑ + 12.0%  | 47           | ↓ - 27.7% |
| 60104 | \$121,800          | ↑ + 17.1% | 96.2%                      | ↑ + 3.0% | 46          | ↓ - 19.8%  | 68           | ↑ + 1.5%  |
| 60107 | \$187,500          | ↑ + 17.2% | 95.8%                      | ↑ + 2.0% | 52          | ↓ - 26.1%  | 137          | ↓ - 9.9%  |
| 60120 | \$156,250          | ↑ + 5.6%  | 95.2%                      | ↓ - 0.9% | 58          | ↑ + 25.6%  | 76           | ↑ + 35.7% |
| 60130 | \$134,300          | ↓ - 19.6% | 88.8%                      | ↓ - 2.2% | 68          | ↓ - 23.9%  | 39           | ↓ - 22.0% |
| 60131 | \$158,000          | ↓ - 2.2%  | 90.7%                      | ↓ - 2.0% | 74          | ↑ + 15.8%  | 57           | ↑ + 11.8% |

# Marketwatch Report

## Q1-2017



# Cook County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Market Time |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|-------------|-----------|--------------|-----------|
|       | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg | Q1-2017     | 1-Yr Chg  | Q1-2017      | 1-Yr Chg  |
| 60133 | \$180,000          | ↑ + 15.5% | 96.7%                      | ↑ + 0.8% | 58          | ↓ - 7.3%  | 49           | ↑ + 6.5%  |
| 60141 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60153 | \$96,400           | ↑ + 46.1% | 96.9%                      | ↑ + 7.2% | 75          | ↓ - 3.7%  | 54           | ↑ + 5.9%  |
| 60154 | \$233,900          | ↑ + 27.8% | 96.0%                      | ↑ + 1.7% | 64          | ↑ + 1.6%  | 57           | → 0.0%    |
| 60155 | \$115,151          | ↓ - 16.9% | 93.7%                      | ↑ + 1.5% | 69          | ↑ + 50.3% | 20           | ↓ - 39.4% |
| 60159 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60160 | \$151,250          | ↓ - 16.0% | 97.2%                      | ↑ + 0.0% | 45          | ↓ - 5.7%  | 26           | ↑ + 4.0%  |
| 60161 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60162 | \$136,250          | ↑ + 11.7% | 94.9%                      | ↓ - 0.7% | 59          | ↓ - 9.8%  | 22           | → 0.0%    |
| 60163 | \$153,000          | ↑ + 7.0%  | 93.9%                      | ↓ - 5.7% | 63          | ↑ + 11.1% | 15           | ↑ + 7.1%  |
| 60164 | \$150,000          | ↑ + 11.5% | 93.4%                      | ↓ - 3.5% | 57          | ↑ + 3.4%  | 53           | ↑ + 65.6% |
| 60165 | \$127,000          | ↑ + 19.5% | 94.9%                      | ↑ + 9.6% | 148         | ↑ + 97.0% | 2            | ↓ - 75.0% |
| 60168 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60169 | \$191,625          | ↑ + 3.6%  | 94.5%                      | ↓ - 1.3% | 42          | ↓ - 18.3% | 76           | ↓ - 18.3% |
| 60171 | \$201,750          | ↑ + 41.5% | 94.6%                      | ↑ + 3.2% | 55          | ↓ - 7.5%  | 26           | ↓ - 13.3% |
| 60172 | \$152,000          | ↑ + 0.3%  | 95.6%                      | ↑ + 2.0% | 28          | ↓ - 51.1% | 7            | ↓ - 53.3% |
| 60173 | \$305,000          | ↑ + 44.2% | 93.8%                      | ↓ - 0.7% | 55          | ↓ - 15.2% | 21           | ↓ - 19.2% |
| 60176 | \$170,100          | ↑ + 4.5%  | 92.8%                      | ↑ + 3.1% | 70          | ↑ + 1.1%  | 23           | ↓ - 17.9% |
| 60179 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60192 | \$320,000          | ↑ + 6.2%  | 95.5%                      | ↑ + 0.2% | 60          | ↓ - 22.3% | 49           | ↑ + 44.1% |
| 60193 | \$199,000          | ↑ + 8.7%  | 94.5%                      | ↑ + 0.5% | 62          | ↑ + 0.5%  | 142          | ↑ + 16.4% |
| 60194 | \$200,000          | ↑ + 12.3% | 97.5%                      | ↑ + 2.7% | 51          | ↓ - 4.1%  | 62           | ↓ - 16.2% |
| 60195 | \$149,000          | ↑ + 12.5% | 93.2%                      | ↑ + 0.6% | 57          | ↓ - 14.7% | 28           | ↑ + 16.7% |
| 60196 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60201 | \$289,750          | ↓ - 6.5%  | 95.5%                      | ↑ + 3.3% | 57          | ↓ - 36.4% | 90           | ↑ + 2.3%  |
| 60202 | \$253,950          | ↑ + 12.2% | 96.0%                      | ↑ + 2.1% | 52          | ↓ - 31.3% | 82           | ↓ - 2.4%  |
| 60203 | \$422,000          | ↑ + 18.4% | 93.4%                      | ↓ - 1.2% | 47          | ↓ - 37.2% | 13           | ↑ + 8.3%  |
| 60204 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60208 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60209 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60290 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60301 | \$182,450          | ↓ - 8.1%  | 93.5%                      | ↑ + 0.7% | 42          | ↓ - 45.1% | 10           | ↑ + 25.0% |
| 60302 | \$289,950          | ↑ + 5.5%  | 95.2%                      | ↑ + 5.1% | 73          | ↓ - 24.7% | 114          | ↑ + 22.6% |
| 60303 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60304 | \$386,500          | ↑ + 13.8% | 95.1%                      | ↑ + 0.2% | 73          | ↑ + 32.7% | 30           | ↓ - 16.7% |
| 60305 | \$367,000          | ↓ - 21.5% | 91.8%                      | ↑ + 0.8% | 63          | ↓ - 22.2% | 41           | ↑ + 17.1% |
| 60402 | \$195,000          | ↑ + 25.8% | 95.6%                      | ↑ + 1.4% | 51          | ↓ - 2.6%  | 124          | ↓ - 15.6% |
| 60406 | \$85,750           | ↑ + 0.9%  | 91.5%                      | ↓ - 4.7% | 59          | ↓ - 7.0%  | 36           | ↓ - 2.7%  |
| 60409 | \$53,575           | ↑ + 40.8% | 91.8%                      | ↑ + 3.2% | 81          | ↑ + 4.8%  | 97           | ↑ + 15.5% |
| 60411 | \$60,000           | ↑ + 30.9% | 90.3%                      | ↑ + 1.3% | 70          | ↓ - 23.8% | 125          | ↓ - 3.8%  |
| 60412 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60415 | \$87,000           | ↑ + 20.8% | 93.3%                      | ↑ + 2.6% | 46          | ↑ + 16.2% | 41           | ↑ + 41.4% |
| 60419 | \$42,322           | ↑ + 20.6% | 87.4%                      | ↓ - 2.2% | 69          | ↑ + 8.1%  | 65           | ↑ + 44.4% |

# Marketwatch Report

## Q1-2017



# Cook County ZIP Codes Cont.

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |           | Market Time |            | Closed Sales |           |
|-------|--------------------|------------|----------------------------|-----------|-------------|------------|--------------|-----------|
|       | Q1-2017            | 1-Yr Chg   | Q1-2017                    | 1-Yr Chg  | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg  |
| 60422 | \$197,500          | ↑ + 25.4%  | 90.6%                      | ↑ + 1.2%  | 82          | ↓ - 26.4%  | 55           | ↑ + 31.0% |
| 60425 | \$107,500          | ↑ + 19.4%  | 91.3%                      | ↑ + 3.7%  | 85          | ↑ + 2.9%   | 34           | ↓ - 2.9%  |
| 60426 | \$33,850           | ↑ + 125.7% | 98.2%                      | ↑ + 14.5% | 90          | ↑ + 3.0%   | 26           | ↓ - 42.2% |
| 60428 | \$70,000           | ↑ + 163.7% | 95.8%                      | ↑ + 8.1%  | 63          | ↓ - 5.4%   | 25           | ↓ - 3.8%  |
| 60429 | \$56,500           | ↓ - 23.5%  | 86.6%                      | ↓ - 3.0%  | 91          | ↑ + 29.9%  | 39           | ↓ - 18.8% |
| 60430 | \$129,000          | ↑ + 43.0%  | 91.1%                      | ↑ + 0.5%  | 83          | ↑ + 6.1%   | 77           | ↑ + 14.9% |
| 60438 | \$65,000           | ↓ - 13.3%  | 89.9%                      | ↑ + 2.6%  | 75          | ↓ - 23.3%  | 107          | ↑ + 5.9%  |
| 60439 | \$350,000          | ↓ - 7.9%   | 95.6%                      | ↑ + 1.1%  | 101         | ↑ + 33.7%  | 53           | ↓ - 7.0%  |
| 60443 | \$115,500          | ↓ - 0.2%   | 94.2%                      | ↑ + 4.4%  | 72          | ↓ - 11.6%  | 76           | ↑ + 31.0% |
| 60445 | \$95,000           | ↓ - 5.9%   | 92.4%                      | ↓ - 8.4%  | 63          | ↓ - 17.9%  | 87           | ↑ + 14.5% |
| 60452 | \$154,000          | ↓ - 1.5%   | 94.5%                      | ↑ + 1.6%  | 57          | ↓ - 14.5%  | 73           | ↓ - 9.9%  |
| 60453 | \$162,000          | ↑ + 9.1%   | 93.8%                      | ↑ + 1.3%  | 54          | ↓ - 12.6%  | 197          | ↑ + 17.3% |
| 60454 | \$250,000          | --         | 94.3%                      | --        | 54          | --         | 1            | --        |
| 60455 | \$186,250          | ↑ + 24.2%  | 93.5%                      | ↓ - 1.4%  | 61          | ↓ - 12.4%  | 30           | ↑ + 3.4%  |
| 60456 | \$80,500           | ↓ - 3.0%   | 99.6%                      | ↑ + 0.5%  | 34          | ↓ - 14.8%  | 8            | ↓ - 38.5% |
| 60457 | \$200,000          | ↑ + 8.2%   | 97.4%                      | ↑ + 2.6%  | 34          | ↓ - 46.7%  | 27           | ↓ - 22.9% |
| 60458 | \$164,000          | ↑ + 7.5%   | 95.9%                      | ↑ + 7.1%  | 36          | ↓ - 60.4%  | 15           | ↓ - 25.0% |
| 60459 | \$174,550          | ↓ - 0.3%   | 94.4%                      | ↑ + 4.0%  | 57          | ↓ - 26.0%  | 52           | ↓ - 7.1%  |
| 60461 | \$218,000          | ↑ + 61.5%  | 94.8%                      | ↑ + 8.1%  | 120         | ↓ - 0.4%   | 19           | ↓ - 24.0% |
| 60462 | \$210,000          | ↑ + 5.0%   | 94.3%                      | ↑ + 2.5%  | 55          | ↓ - 15.5%  | 117          | ↓ - 7.9%  |
| 60463 | \$244,950          | ↑ + 13.9%  | 93.3%                      | ↑ + 1.0%  | 71          | ↓ - 18.7%  | 36           | ↑ + 2.9%  |
| 60464 | \$380,000          | ↑ + 16.7%  | 91.5%                      | ↑ + 1.1%  | 67          | ↑ + 4.1%   | 27           | ↑ + 12.5% |
| 60465 | \$147,000          | ↓ - 9.5%   | 92.1%                      | ↓ - 1.1%  | 58          | ↑ + 4.0%   | 47           | ↓ - 13.0% |
| 60466 | \$40,000           | ↑ + 14.3%  | 84.6%                      | ↑ + 2.5%  | 88          | ↓ - 13.3%  | 62           | ↓ - 4.6%  |
| 60467 | \$270,000          | ↑ + 6.7%   | 93.5%                      | ↓ - 0.9%  | 74          | ↑ + 15.4%  | 59           | ↓ - 16.9% |
| 60469 | \$83,450           | ↑ + 15.9%  | 89.5%                      | ↓ - 0.8%  | 46          | ↓ - 21.1%  | 6            | ↓ - 60.0% |
| 60471 | \$75,729           | ↓ - 20.5%  | 94.6%                      | ↑ + 5.6%  | 55          | ↓ - 35.8%  | 35           | ↓ - 7.9%  |
| 60472 | \$67,000           | ↑ + 139.3% | 67.3%                      | ↓ - 22.8% | 168         | ↑ + 215.3% | 3            | ↓ - 57.1% |
| 60473 | \$113,500          | ↑ + 44.1%  | 94.1%                      | ↑ + 9.8%  | 77          | ↓ - 21.2%  | 91           | ↑ + 13.8% |
| 60475 | \$70,000           | ↑ + 55.6%  | 96.4%                      | ↑ + 12.2% | 37          | ↓ - 52.9%  | 15           | ↑ + 15.4% |
| 60476 | \$85,000           | ↓ - 14.9%  | 84.2%                      | ↓ - 5.7%  | 98          | ↑ + 100.3% | 9            | ↑ + 28.6% |
| 60477 | \$155,000          | ↓ - 2.5%   | 91.3%                      | ↓ - 0.8%  | 60          | ↓ - 18.8%  | 139          | ↑ + 5.3%  |
| 60478 | \$95,220           | ↓ - 8.9%   | 91.5%                      | ↑ + 0.2%  | 81          | ↑ + 42.3%  | 44           | ↓ - 24.1% |
| 60480 | \$231,750          | ↑ + 25.3%  | 93.5%                      | ↑ + 7.5%  | 53          | ↓ - 48.3%  | 18           | ↑ + 38.5% |
| 60482 | \$106,000          | ↑ + 6.0%   | 95.0%                      | ↑ + 4.9%  | 59          | ↑ + 24.6%  | 29           | ↑ + 11.5% |
| 60487 | \$230,000          | ↑ + 7.0%   | 94.2%                      | ↑ + 0.6%  | 62          | ↑ + 4.3%   | 54           | ↑ + 31.7% |
| 60499 | \$0                | --         | 0.0%                       | --        | 0           | --         | 0            | --        |
| 60501 | \$139,900          | ↑ + 5.6%   | 93.6%                      | ↑ + 3.6%  | 68          | ↑ + 34.4%  | 11           | ↓ - 42.1% |
| 60513 | \$227,950          | ↑ + 4.8%   | 93.5%                      | ↑ + 0.7%  | 60          | ↓ - 0.9%   | 64           | ↑ + 42.2% |
| 60521 | \$889,000          | ↓ - 8.8%   | 90.6%                      | ↑ + 1.5%  | 69          | ↓ - 52.3%  | 5            | ↓ - 50.0% |
| 60525 | \$311,000          | ↑ + 19.8%  | 94.1%                      | ↑ + 2.8%  | 62          | ↓ - 17.2%  | 80           | ↓ - 11.1% |
| 60526 | \$399,126          | ↑ + 36.7%  | 93.0%                      | ↓ - 1.0%  | 68          | ↓ - 0.6%   | 31           | ↓ - 3.1%  |
| 60527 | \$401,500          | ↓ - 17.2%  | 93.2%                      | ↓ - 2.2%  | 98          | ↑ + 275.0% | 14           | ↓ - 12.5% |



# Marketwatch Report

## Q1-2017



# Cook County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |           | Market Time |            | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|-----------|-------------|------------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg  | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg   |
| 60534 | \$129,450          | ↓ - 16.5% | 91.7%                      | ↓ - 3.5%  | 63          | ↓ - 16.6%  | 22           | ↑ + 22.2%  |
| 60546 | \$238,750          | ↑ + 7.1%  | 91.4%                      | ↓ - 2.2%  | 55          | ↓ - 22.1%  | 48           | ↑ + 37.1%  |
| 60558 | \$452,000          | ↓ - 23.4% | 92.1%                      | ↓ - 1.6%  | 74          | ↑ + 40.6%  | 41           | ↑ + 13.9%  |
| 60601 | \$455,000          | ↑ + 49.2% | 93.2%                      | ↓ - 3.1%  | 68          | ↑ + 24.3%  | 37           | ↓ - 2.6%   |
| 60602 | \$540,000          | ↑ + 36.9% | 94.9%                      | ↓ - 7.4%  | 94          | ↑ + 377.5% | 11           | ↑ + 83.3%  |
| 60603 | \$652,500          | ↓ - 38.4% | 97.2%                      | ↓ - 2.1%  | 68          | ↓ - 12.7%  | 20           | ↑ + 233.3% |
| 60604 | \$456,000          | ↓ - 12.3% | 92.4%                      | ↓ - 3.5%  | 147         | ↑ + 80.2%  | 7            | ↑ + 40.0%  |
| 60605 | \$380,000          | ↑ + 16.2% | 97.5%                      | ↑ + 0.1%  | 53          | ↓ - 4.3%   | 143          | ↓ - 12.3%  |
| 60606 | \$396,000          | ↑ + 26.7% | 98.2%                      | ↓ - 0.6%  | 101         | ↑ + 31.2%  | 14           | ↑ + 40.0%  |
| 60607 | \$370,000          | ↑ + 1.4%  | 99.1%                      | ↑ + 0.8%  | 32          | ↓ - 11.2%  | 110          | ↓ - 0.9%   |
| 60608 | \$308,751          | ↑ + 10.7% | 96.4%                      | ↓ - 3.7%  | 56          | ↑ + 18.7%  | 70           | ↑ + 14.8%  |
| 60609 | \$120,000          | ↓ - 19.5% | 95.1%                      | ↓ - 2.3%  | 48          | ↓ - 18.0%  | 53           | ↑ + 51.4%  |
| 60610 | \$440,000          | ↑ + 23.9% | 97.8%                      | ↑ + 4.0%  | 50          | ↓ - 18.0%  | 231          | ↑ + 57.1%  |
| 60611 | \$425,000          | → 0.0%    | 95.2%                      | ↑ + 1.0%  | 68          | ↓ - 7.2%   | 240          | ↑ + 13.2%  |
| 60612 | \$269,000          | ↑ + 3.1%  | 95.7%                      | ↑ + 2.0%  | 63          | ↑ + 28.9%  | 39           | ↓ - 37.1%  |
| 60613 | \$266,500          | ↓ - 4.8%  | 96.2%                      | ↑ + 0.6%  | 50          | ↓ - 10.2%  | 237          | ↑ + 26.7%  |
| 60614 | \$562,875          | ↑ + 10.8% | 96.5%                      | ↑ + 0.6%  | 44          | ↓ - 9.1%   | 312          | ↑ + 22.4%  |
| 60615 | \$152,000          | ↑ + 12.6% | 90.6%                      | ↓ - 5.6%  | 83          | ↓ - 15.0%  | 70           | ↓ - 14.6%  |
| 60616 | \$298,500          | ↓ - 6.0%  | 97.7%                      | ↓ - 0.9%  | 51          | ↓ - 0.4%   | 106          | ↓ - 4.5%   |
| 60617 | \$67,000           | ↑ + 11.7% | 91.4%                      | ↑ + 6.4%  | 64          | ↓ - 16.0%  | 109          | ↑ + 1.9%   |
| 60618 | \$460,000          | ↑ + 22.7% | 96.7%                      | ↑ + 1.3%  | 47          | ↓ - 7.2%   | 243          | ↑ + 14.1%  |
| 60619 | \$70,000           | → 0.0%    | 94.9%                      | ↑ + 1.7%  | 55          | ↓ - 23.0%  | 109          | ↑ + 41.6%  |
| 60620 | \$70,157           | ↑ + 38.9% | 90.2%                      | ↓ - 7.0%  | 73          | ↑ + 38.2%  | 112          | ↑ + 21.7%  |
| 60621 | \$32,900           | ↑ + 99.4% | 145.2%                     | ↑ + 78.1% | 66          | ↑ + 41.4%  | 17           | ↑ + 6.3%   |
| 60622 | \$485,000          | ↓ - 1.4%  | 97.6%                      | ↑ + 1.6%  | 32          | ↓ - 29.7%  | 193          | ↑ + 36.9%  |
| 60623 | \$65,000           | ↓ - 7.1%  | 104.6%                     | ↑ + 13.6% | 94          | ↑ + 46.9%  | 18           | ↓ - 21.7%  |
| 60624 | \$46,500           | ↑ + 25.7% | 82.3%                      | ↓ - 15.5% | 76          | ↑ + 15.0%  | 16           | ↑ + 23.1%  |
| 60625 | \$276,250          | ↑ + 11.0% | 95.7%                      | ↑ + 2.6%  | 58          | ↓ - 0.5%   | 141          | ↑ + 41.0%  |
| 60626 | \$178,000          | ↑ + 10.1% | 93.8%                      | ↑ + 0.6%  | 65          | ↓ - 3.0%   | 92           | ↑ + 12.2%  |
| 60628 | \$45,900           | ↑ + 39.1% | 93.9%                      | ↑ + 10.4% | 64          | ↓ - 14.6%  | 129          | ↑ + 15.2%  |
| 60629 | \$148,000          | ↑ + 5.1%  | 99.1%                      | ↑ + 2.6%  | 54          | ↓ - 1.7%   | 135          | ↓ - 17.2%  |
| 60630 | \$260,400          | ↑ + 1.8%  | 95.8%                      | ↑ + 3.0%  | 50          | ↓ - 7.1%   | 113          | ↑ + 2.7%   |
| 60631 | \$300,000          | ↑ + 8.1%  | 92.9%                      | ↓ - 1.9%  | 41          | ↓ - 21.8%  | 71           | ↑ + 36.5%  |
| 60632 | \$180,000          | ↑ + 23.1% | 99.0%                      | ↑ + 5.0%  | 39          | ↓ - 49.1%  | 58           | ↑ + 3.6%   |
| 60633 | \$87,000           | ↑ + 33.8% | 93.1%                      | ↑ + 4.5%  | 89          | ↑ + 36.2%  | 29           | ↓ - 17.1%  |
| 60634 | \$235,000          | ↑ + 6.8%  | 95.6%                      | ↑ + 1.5%  | 50          | ↓ - 8.1%   | 185          | → 0.0%     |
| 60636 | \$22,750           | ↑ + 4.6%  | 93.1%                      | ↑ + 1.1%  | 47          | ↓ - 26.8%  | 34           | ↓ - 34.6%  |
| 60637 | \$84,750           | ↑ + 26.9% | 90.6%                      | ↓ - 1.1%  | 92          | ↑ + 9.9%   | 37           | ↓ - 26.0%  |
| 60638 | \$190,000          | ↑ + 2.7%  | 94.5%                      | ↓ - 2.2%  | 61          | ↑ + 8.8%   | 134          | ↑ + 18.6%  |
| 60639 | \$194,000          | ↑ + 8.7%  | 94.5%                      | ↓ - 2.4%  | 65          | ↑ + 23.3%  | 62           | ↓ - 22.5%  |
| 60640 | \$248,500          | ↓ - 2.0%  | 95.4%                      | ↑ + 2.2%  | 53          | ↓ - 17.4%  | 168          | ↑ + 24.4%  |
| 60641 | \$301,500          | ↑ + 25.6% | 95.4%                      | ↑ + 1.3%  | 38          | ↓ - 52.1%  | 94           | ↓ - 22.3%  |
| 60642 | \$485,000          | ↑ + 19.3% | 98.0%                      | ↓ - 0.4%  | 33          | ↑ + 22.8%  | 82           | ↑ + 12.3%  |

# Marketwatch Report

## Q1-2017



# Cook County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Market Time |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|-------------|-----------|--------------|-----------|
|       | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg | Q1-2017     | 1-Yr Chg  | Q1-2017      | 1-Yr Chg  |
| 60643 | \$124,212          | ↓ - 11.6% | 96.0%                      | ↑ + 2.7% | 69          | ↑ + 7.7%  | 117          | ↑ + 10.4% |
| 60644 | \$72,000           | ↑ + 54.0% | 92.0%                      | ↑ + 0.2% | 50          | ↓ - 38.6% | 28           | ↓ - 12.5% |
| 60645 | \$160,000          | ↑ + 2.6%  | 93.4%                      | ↑ + 1.4% | 48          | ↓ - 37.3% | 85           | ↑ + 14.9% |
| 60646 | \$320,000          | ↓ - 5.9%  | 93.5%                      | ↑ + 2.4% | 52          | ↓ - 19.7% | 56           | ↑ + 1.8%  |
| 60647 | \$442,000          | ↑ + 0.7%  | 96.8%                      | ↓ - 0.8% | 39          | ↑ + 10.3% | 207          | ↑ + 1.0%  |
| 60649 | \$60,500           | ↑ + 10.0% | 90.0%                      | ↑ + 3.3% | 95          | ↑ + 28.1% | 52           | ↑ + 6.1%  |
| 60651 | \$100,100          | ↑ + 39.0% | 93.5%                      | ↓ - 5.1% | 54          | ↑ + 5.7%  | 65           | ↑ + 44.4% |
| 60652 | \$150,450          | ↑ + 6.9%  | 97.2%                      | ↓ - 1.1% | 51          | ↓ - 22.4% | 108          | ↑ + 22.7% |
| 60653 | \$195,500          | ↓ - 11.1% | 95.4%                      | ↑ + 2.3% | 74          | ↑ + 20.4% | 78           | ↑ + 47.2% |
| 60654 | \$400,000          | ↓ - 1.8%  | 98.3%                      | ↓ - 0.2% | 34          | ↓ - 21.9% | 103          | ↓ - 22.0% |
| 60655 | \$202,450          | ↑ + 3.0%  | 92.9%                      | ↓ - 2.7% | 68          | ↑ + 20.8% | 64           | ↑ + 12.3% |
| 60656 | \$285,000          | ↑ + 29.5% | 95.9%                      | ↑ + 4.7% | 39          | ↓ - 42.7% | 63           | ↓ - 12.5% |
| 60657 | \$425,000          | ↑ + 7.6%  | 97.3%                      | ↑ + 1.3% | 41          | ↓ - 20.1% | 279          | ↑ + 4.5%  |
| 60659 | \$185,000          | ↑ + 43.4% | 91.8%                      | ↑ + 4.0% | 49          | ↓ - 49.6% | 51           | ↑ + 45.7% |
| 60660 | \$226,850          | ↑ + 0.8%  | 93.1%                      | ↓ - 0.8% | 51          | ↓ - 23.3% | 103          | ↓ - 5.5%  |
| 60661 | \$340,000          | ↑ + 7.9%  | 100.0%                     | ↓ - 0.8% | 28          | ↑ + 67.7% | 40           | ↑ + 33.3% |
| 60664 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60666 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60668 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60669 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60670 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60673 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60674 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60675 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60677 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60678 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60680 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60681 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60682 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60684 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60685 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60686 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60687 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60688 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60689 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60690 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60691 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60693 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60694 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60695 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60696 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60697 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60699 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |

# Marketwatch Report

## Q1-2017



## Cook County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |           | Market Time |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|-----------|-------------|-----------|--------------|-----------|
|       | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg  | Q1-2017     | 1-Yr Chg  | Q1-2017      | 1-Yr Chg  |
| 60701 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60706 | \$265,000          | ↑ + 9.3%  | 95.3%                      | ↑ + 2.0%  | 47          | ↓ - 14.0% | 68           | ↑ + 3.0%  |
| 60707 | \$204,500          | ↑ + 11.1% | 94.3%                      | ↑ + 1.0%  | 69          | ↑ + 9.7%  | 87           | ↑ + 17.6% |
| 60712 | \$365,000          | ↑ + 4.3%  | 93.3%                      | ↑ + 1.1%  | 52          | ↓ - 18.6% | 41           | ↑ + 86.4% |
| 60714 | \$282,500          | ↑ + 16.5% | 95.0%                      | ↑ + 1.1%  | 39          | ↓ - 21.8% | 78           | ↑ + 25.8% |
| 60803 | \$130,000          | ↑ + 27.5% | 91.3%                      | ↓ - 0.7%  | 66          | ↓ - 0.4%  | 65           | ↑ + 22.6% |
| 60804 | \$133,500          | ↓ - 1.1%  | 95.6%                      | ↓ - 1.3%  | 63          | ↑ + 3.0%  | 88           | ↑ + 8.6%  |
| 60805 | \$169,500          | ↑ + 7.7%  | 91.4%                      | ↑ + 0.4%  | 61          | ↓ - 6.4%  | 53           | ↓ - 8.6%  |
| 60827 | \$48,750           | ↑ + 74.1% | 94.3%                      | ↑ + 10.7% | 63          | ↓ - 27.6% | 28           | ↓ - 15.2% |

# Marketwatch Report

## Q1-2017

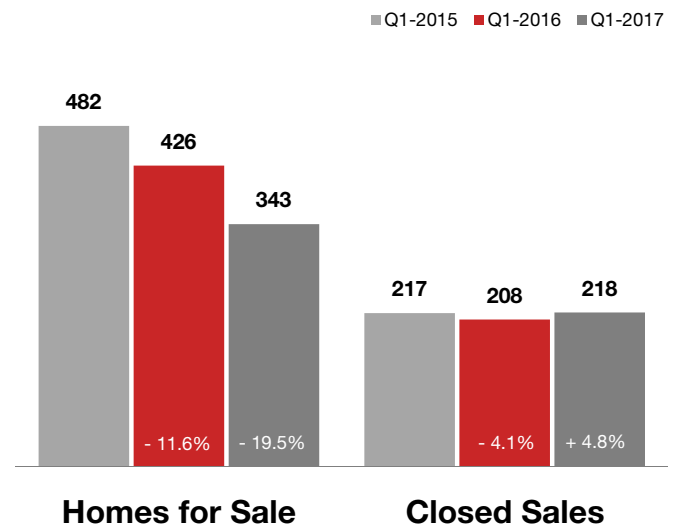


## De Kalb County

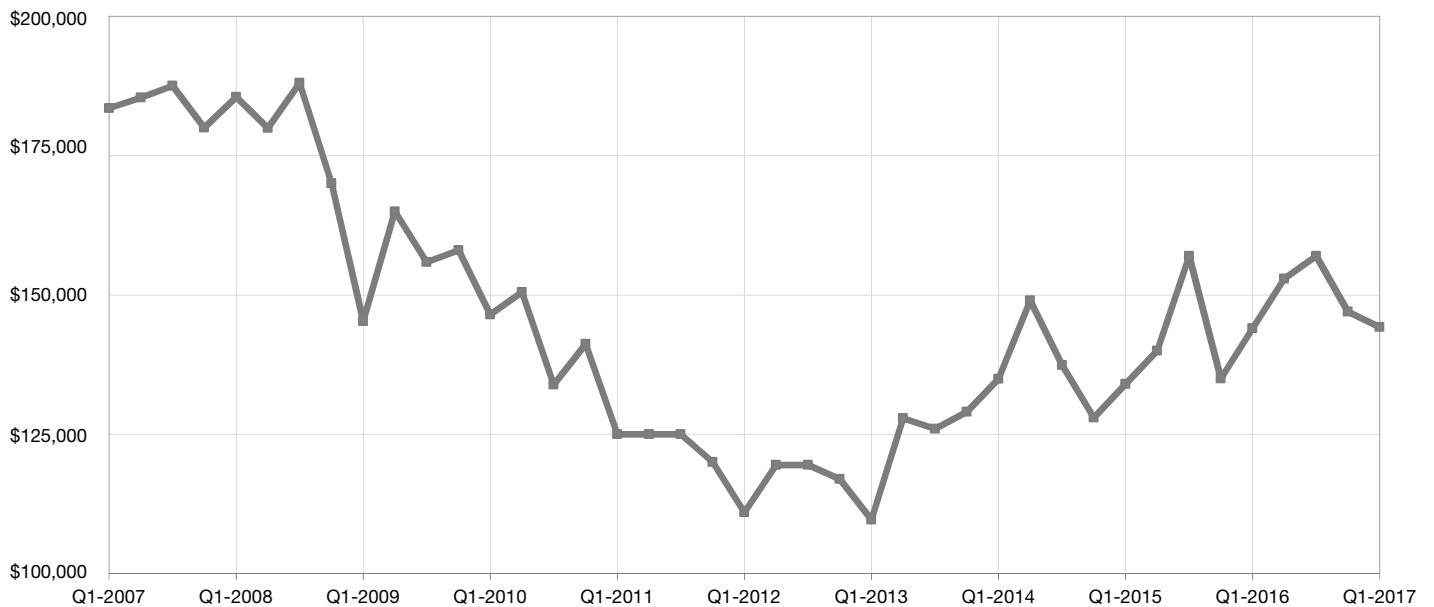
### Key Metrics

|                            | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$144,250 | + 0.2%   |
| Average Sales Price        | \$155,787 | + 3.4%   |
| Pct. of Orig. Price Rec'd. | 92.0%     | + 2.0%   |
| Homes for Sale             | 343       | - 19.5%  |
| Closed Sales               | 218       | + 4.8%   |
| Months Supply              | 3.2       | - 24.6%  |
| Market Time                | 73        | - 11.3%  |

### Market Activity



### Historical Median Sales Price for De Kalb County



# Marketwatch Report

## Q1-2017



## De Kalb County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |           | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|-----------|-------------|------------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg   | Q1-2017                    | 1-Yr Chg  | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg   |
| 60111 | \$0                | --         | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60112 | \$155,000          | ↑ + 9.2%   | 94.0%                      | ↑ + 2.8%  | 43          | ↓ - 32.3%  | 13           | ↑ + 18.2%  |
| 60115 | \$121,000          | ↓ - 13.6%  | 91.3%                      | ↑ + 4.9%  | 66          | ↓ - 29.3%  | 64           | ↓ - 3.0%   |
| 60129 | \$85,000           | --         | 53.1%                      | --        | 62          | --         | 1            | --         |
| 60135 | \$158,950          | ↑ + 1.4%   | 93.5%                      | ↑ + 1.1%  | 61          | ↓ - 43.9%  | 28           | ↑ + 55.6%  |
| 60145 | \$225,000          | ↑ + 240.9% | 87.0%                      | ↑ + 13.9% | 174         | ↑ + 26.2%  | 11           | ↑ + 175.0% |
| 60146 | \$133,000          | ↓ - 21.8%  | 87.5%                      | ↓ - 7.8%  | 154         | ↑ + 307.4% | 5            | → 0.0%     |
| 60150 | \$115,250          | ↓ - 1.9%   | 88.7%                      | ↑ + 4.7%  | 90          | ↓ - 20.7%  | 6            | ↑ + 100.0% |
| 60151 | \$238,750          | ↑ + 13.7%  | 96.7%                      | ↑ + 2.0%  | 137         | ↑ + 185.4% | 2            | ↓ - 33.3%  |
| 60178 | \$150,000          | ↓ - 6.3%   | 94.6%                      | ↑ + 0.8%  | 65          | ↓ - 10.5%  | 51           | ↓ - 13.6%  |
| 60511 | \$0                | --         | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60518 | \$0                | --         | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60520 | \$164,250          | ↓ - 31.0%  | 94.9%                      | ↓ - 1.6%  | 84          | ↓ - 53.1%  | 4            | ↑ + 100.0% |
| 60530 | \$124,900          | ↑ + 431.5% | 100.0%                     | → 0.0%    | 4           | ↓ - 42.9%  | 1            | → 0.0%     |
| 60531 | \$0                | --         | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60548 | \$150,000          | ↑ + 47.1%  | 93.4%                      | ↑ + 4.4%  | 56          | ↓ - 11.8%  | 23           | ↑ + 9.5%   |
| 60550 | \$148,650          | ↓ - 5.0%   | 86.6%                      | ↓ - 0.6%  | 64          | ↑ + 36.6%  | 2            | → 0.0%     |
| 60552 | \$109,000          | ↓ - 4.4%   | 76.4%                      | ↓ - 20.4% | 241         | ↑ + 631.3% | 3            | ↓ - 57.1%  |
| 60556 | \$106,700          | ↓ - 15.5%  | 88.0%                      | ↑ + 8.5%  | 40          | ↓ - 72.7%  | 4            | ↓ - 33.3%  |
| 61052 | \$0                | --         | 0.0%                       | --        | 0           | --         | 0            | --         |

# Marketwatch Report

## Q1-2017

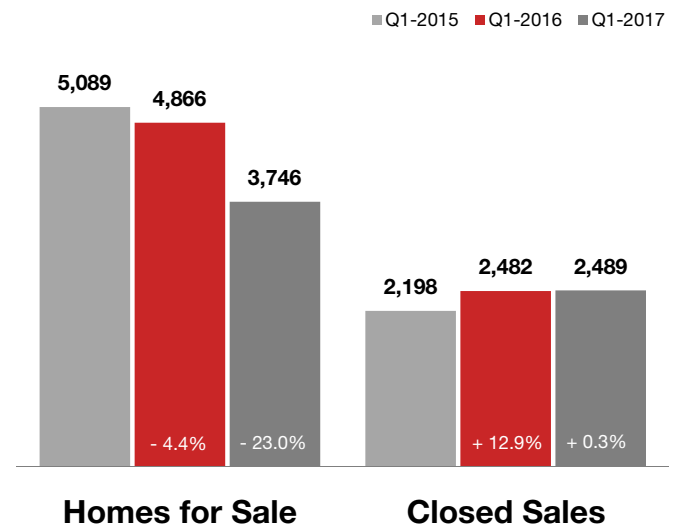


## Du Page County

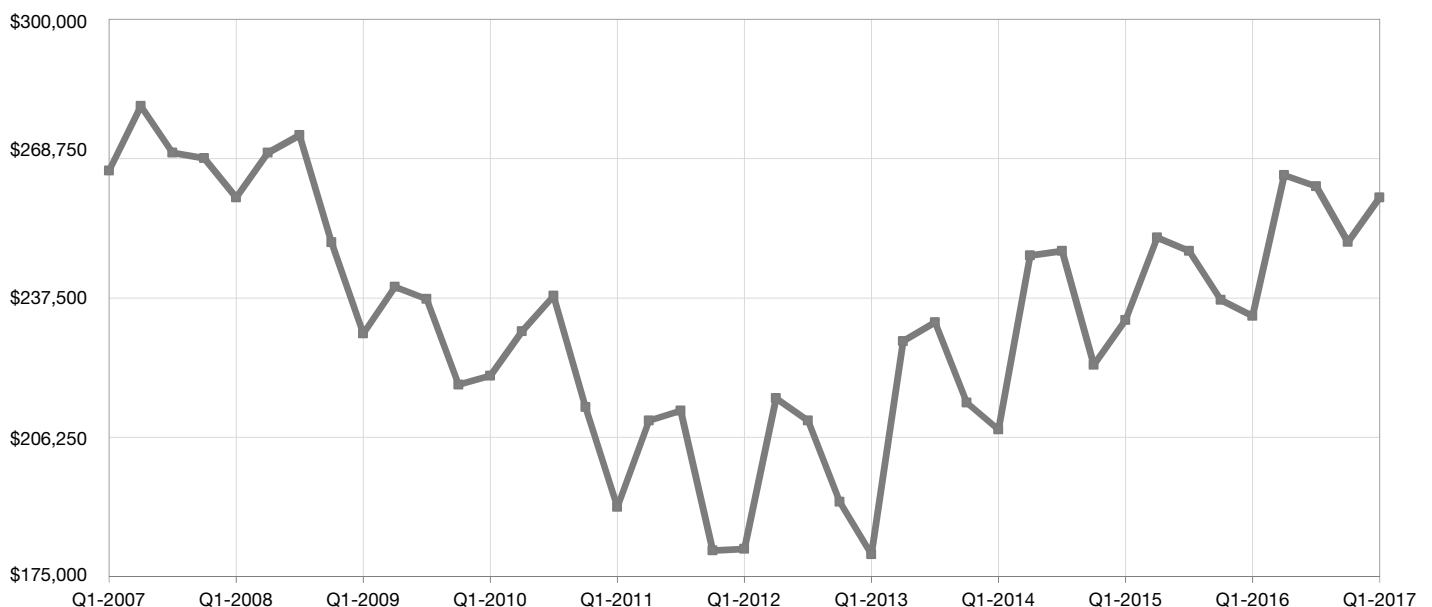
### Key Metrics

|                            | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$260,000 | + 11.4%  |
| Average Sales Price        | \$318,819 | + 8.1%   |
| Pct. of Orig. Price Rec'd. | 94.9%     | + 2.1%   |
| Homes for Sale             | 3,746     | - 23.0%  |
| Closed Sales               | 2,489     | + 0.3%   |
| Months Supply              | 3.1       | - 25.4%  |
| Market Time                | 56        | - 20.4%  |

### Market Activity



### Historical Median Sales Price for Du Page County



# Marketwatch Report

## Q1-2017



# Du Page County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |            | Market Time |           | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|------------|-------------|-----------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg   | Q1-2017     | 1-Yr Chg  | Q1-2017      | 1-Yr Chg   |
| 60007 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60101 | \$198,500          | ↓ - 4.9%  | 96.1%                      | ↑ + 1.8%   | 45          | ↓ - 34.9% | 62           | ↓ - 13.9%  |
| 60103 | \$244,000          | ↑ + 1.7%  | 95.1%                      | ↑ + 0.3%   | 50          | ↓ - 14.3% | 67           | ↓ - 8.2%   |
| 60105 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60106 | \$205,000          | ↑ + 16.1% | 94.5%                      | ↑ + 3.6%   | 43          | ↓ - 55.4% | 27           | ↓ - 20.6%  |
| 60108 | \$263,750          | ↑ + 7.2%  | 95.3%                      | ↑ + 1.1%   | 52          | ↓ - 25.2% | 74           | ↑ + 17.5%  |
| 60116 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60117 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60122 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60126 | \$380,000          | → 0.0%    | 94.7%                      | ↑ + 0.3%   | 61          | ↓ - 4.8%  | 119          | ↑ + 6.3%   |
| 60128 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60132 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60133 | \$172,500          | ↑ + 25.9% | 96.0%                      | ↑ + 3.2%   | 44          | ↓ - 26.0% | 50           | ↓ - 19.4%  |
| 60137 | \$335,000          | ↓ - 8.0%  | 95.3%                      | ↑ + 2.3%   | 53          | ↓ - 27.6% | 101          | ↓ - 22.9%  |
| 60138 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60139 | \$168,000          | ↑ + 9.4%  | 94.9%                      | ↑ + 1.1%   | 44          | ↓ - 31.6% | 88           | ↑ + 4.8%   |
| 60143 | \$258,414          | ↑ + 10.9% | 94.9%                      | ↑ + 3.2%   | 50          | ↓ - 14.7% | 27           | → 0.0%     |
| 60148 | \$230,622          | ↑ + 9.8%  | 94.4%                      | ↑ + 2.4%   | 51          | ↓ - 9.8%  | 152          | ↓ - 3.2%   |
| 60157 | \$465,000          | ↑ + 50.0% | 91.2%                      | ↓ - 1.0%   | 60          | ↓ - 38.7% | 6            | → 0.0%     |
| 60172 | \$230,000          | ↑ + 9.3%  | 95.6%                      | ↑ + 3.8%   | 58          | ↓ - 16.2% | 61           | ↑ + 8.9%   |
| 60181 | \$194,750          | ↑ + 5.3%  | 94.8%                      | ↑ + 1.7%   | 55          | ↓ - 1.3%  | 88           | ↑ + 31.3%  |
| 60184 | \$390,500          | ↑ + 7.7%  | 93.8%                      | ↑ + 6.5%   | 95          | ↑ + 24.0% | 6            | ↑ + 50.0%  |
| 60185 | \$239,000          | ↑ + 24.5% | 93.2%                      | ↑ + 1.1%   | 58          | ↓ - 30.5% | 53           | ↓ - 24.3%  |
| 60186 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60187 | \$325,000          | → 0.0%    | 93.9%                      | ↑ + 0.5%   | 66          | ↓ - 12.8% | 71           | ↑ + 1.4%   |
| 60188 | \$200,750          | ↑ + 0.9%  | 97.1%                      | ↑ + 4.5%   | 39          | ↓ - 47.0% | 94           | ↓ - 10.5%  |
| 60189 | \$292,000          | ↑ + 19.7% | 95.1%                      | ↑ + 2.4%   | 54          | ↓ - 17.0% | 81           | ↓ - 9.0%   |
| 60190 | \$314,000          | ↑ + 25.7% | 95.5%                      | ↑ + 3.9%   | 87          | ↑ + 14.8% | 39           | ↓ - 13.3%  |
| 60191 | \$198,000          | ↑ + 5.0%  | 91.4%                      | ↑ + 3.5%   | 64          | ↓ - 26.5% | 29           | ↓ - 37.0%  |
| 60197 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60199 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60399 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60439 | \$304,000          | ↑ + 11.9% | 94.5%                      | ↑ + 0.4%   | 82          | ↑ + 5.1%  | 3            | ↓ - 25.0%  |
| 60502 | \$222,000          | ↑ + 26.9% | 96.0%                      | ↑ + 2.5%   | 38          | ↓ - 40.9% | 45           | ↓ - 23.7%  |
| 60503 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |
| 60504 | \$209,000          | ↑ + 28.2% | 97.9%                      | ↑ + 2.6%   | 41          | ↓ - 31.9% | 71           | ↓ - 20.2%  |
| 60514 | \$530,500          | ↑ + 32.8% | 92.2%                      | ↑ + 2.2%   | 74          | ↓ - 32.3% | 38           | ↑ + 11.8%  |
| 60515 | \$350,000          | ↑ + 47.1% | 93.9%                      | ↑ + 1.7%   | 54          | ↓ - 23.4% | 95           | ↑ + 8.0%   |
| 60516 | \$272,250          | ↓ - 0.3%  | 94.2%                      | ↑ + 2.2%   | 68          | ↓ - 6.6%  | 78           | ↑ + 8.3%   |
| 60517 | \$272,000          | ↑ + 11.0% | 95.2%                      | ↓ - 0.1%   | 43          | ↓ - 18.8% | 71           | ↑ + 1.4%   |
| 60519 | \$97,800           | ↓ - 36.9% | 264.5%                     | ↑ + 207.0% | 22          | ↓ - 83.3% | 2            | ↑ + 100.0% |
| 60521 | \$680,565          | ↓ - 13.3% | 93.6%                      | ↑ + 1.8%   | 79          | ↓ - 8.6%  | 73           | ↑ + 28.1%  |
| 60522 | \$0                | --        | 0.0%                       | --         | 0           | --        | 0            | --         |

# Marketwatch Report

## Q1-2017



## Du Page County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Market Time |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|-------------|-----------|--------------|-----------|
|       | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg | Q1-2017     | 1-Yr Chg  | Q1-2017      | 1-Yr Chg  |
| 60523 | \$491,000          | ↓ - 5.6%  | 89.0%                      | ↓ - 0.5% | 103         | ↓ - 2.8%  | 28           | ↑ + 3.7%  |
| 60527 | \$233,750          | ↓ - 8.9%  | 93.5%                      | ↑ + 3.3% | 73          | ↓ - 21.4% | 68           | ↓ - 10.5% |
| 60532 | \$258,000          | ↓ - 3.3%  | 94.0%                      | ↑ + 1.5% | 58          | ↓ - 10.3% | 82           | ↑ + 2.5%  |
| 60540 | \$365,000          | → 0.0%    | 93.8%                      | ↑ + 0.3% | 59          | ↓ - 19.2% | 133          | ↑ + 17.7% |
| 60555 | \$174,250          | ↑ + 2.5%  | 96.7%                      | ↑ + 2.4% | 41          | ↓ - 23.5% | 78           | ↑ + 62.5% |
| 60559 | \$247,000          | ↑ + 22.3% | 93.8%                      | ↑ + 3.0% | 56          | ↓ - 23.6% | 63           | ↑ + 18.9% |
| 60561 | \$292,000          | ↑ + 2.5%  | 93.7%                      | ↑ + 0.5% | 71          | ↓ - 4.4%  | 69           | ↓ - 10.4% |
| 60563 | \$261,500          | ↑ + 22.8% | 96.2%                      | ↑ + 3.6% | 43          | ↓ - 37.9% | 89           | ↑ + 4.7%  |
| 60564 | \$343,750          | ↓ - 1.1%  | 95.5%                      | ↑ + 1.2% | 61          | ↓ - 2.9%  | 28           | ↑ + 27.3% |
| 60565 | \$340,000          | ↑ + 10.2% | 95.8%                      | ↑ + 2.4% | 56          | ↓ - 9.5%  | 75           | ↑ + 59.6% |
| 60566 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60567 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60572 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60598 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |
| 60599 | \$0                | --        | 0.0%                       | --       | 0           | --        | 0            | --        |



# Marketwatch Report

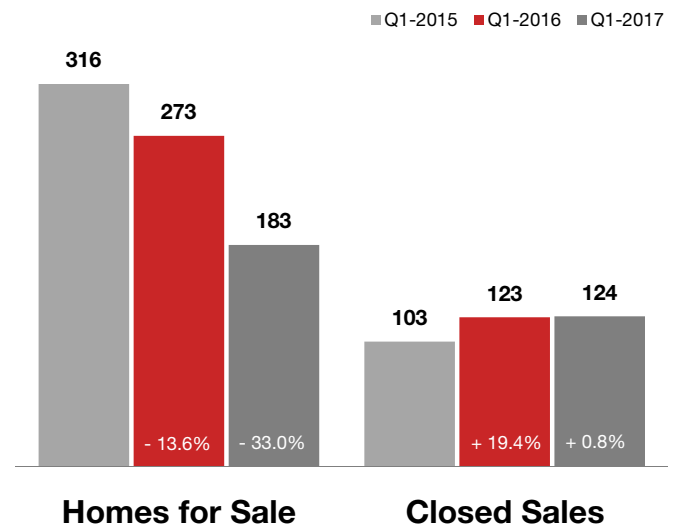
## Q1-2017



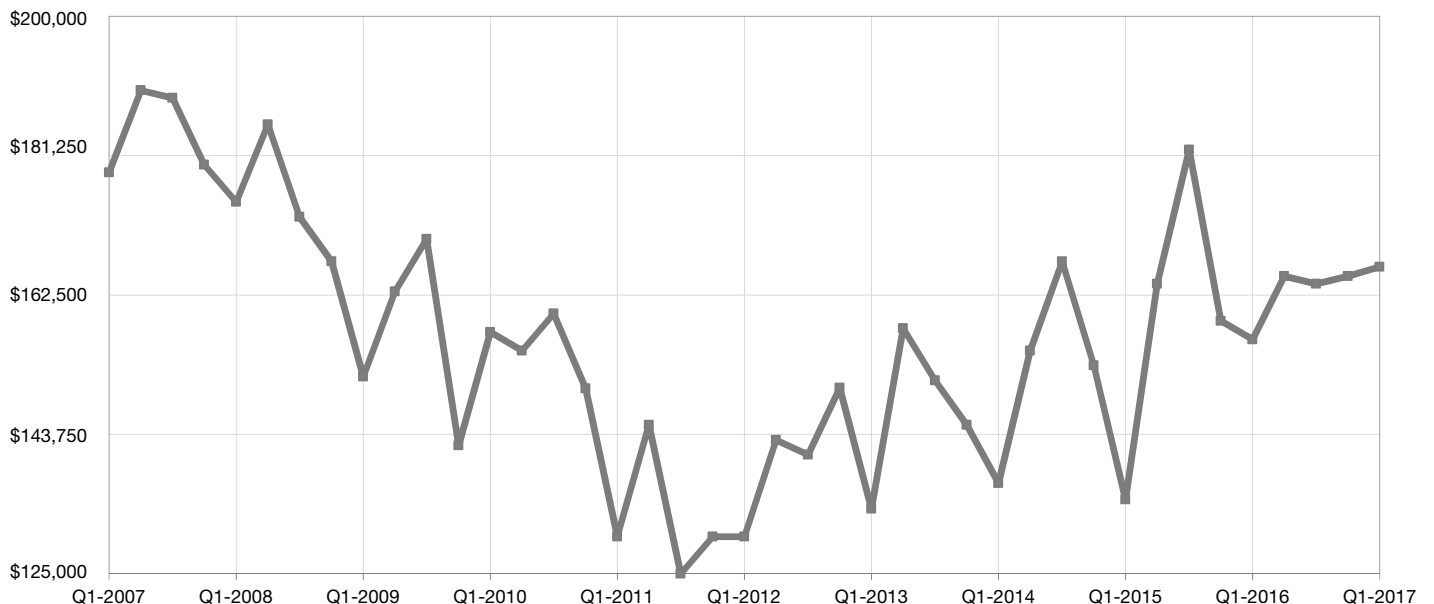
## Grundy County

| Key Metrics                | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$166,250 | + 6.2%   |
| Average Sales Price        | \$184,791 | + 8.0%   |
| Pct. of Orig. Price Rec'd. | 93.9%     | - 0.4%   |
| Homes for Sale             | 183       | - 33.0%  |
| Closed Sales               | 124       | + 0.8%   |
| Months Supply              | 3.3       | - 32.4%  |
| Market Time                | 92        | + 9.2%   |

### Market Activity



### Historical Median Sales Price for Grundy County



# Marketwatch Report

## Q1-2017



# Grundy County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |           | Market Time |              | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|-----------|-------------|--------------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg  | Q1-2017     | 1-Yr Chg     | Q1-2017      | 1-Yr Chg   |
| 60407 | \$67,000           | ↓ - 21.2% | 91.8%                      | ↑ + 12.0% | 70          | ↓ - 16.3%    | 3            | ↓ - 25.0%  |
| 60410 | \$213,950          | ↑ + 21.6% | 94.1%                      | ↓ - 1.7%  | 98          | ↑ + 54.3%    | 8            | ↓ - 46.7%  |
| 60416 | \$157,500          | ↑ + 10.7% | 94.1%                      | ↑ + 2.2%  | 95          | ↓ - 10.4%    | 32           | ↑ + 45.5%  |
| 60420 | \$187,500          | --        | 95.4%                      | --        | 46          | --           | 1            | --         |
| 60424 | \$123,000          | ↓ - 1.6%  | 84.6%                      | ↓ - 14.3% | 145         | ↑ + 23.1%    | 3            | ↓ - 50.0%  |
| 60437 | \$0                | --        | 0.0%                       | --        | 0           | --           | 0            | --         |
| 60444 | \$148,950          | ↓ - 28.2% | 88.3%                      | ↓ - 8.1%  | 193         | ↑ + 4,177.8% | 6            | ↑ + 200.0% |
| 60447 | \$208,000          | ↑ + 12.4% | 94.3%                      | ↓ - 1.1%  | 62          | ↓ - 13.3%    | 24           | ↓ - 4.0%   |
| 60450 | \$203,000          | ↑ + 31.6% | 96.7%                      | ↑ + 2.3%  | 95          | ↑ + 7.6%     | 41           | ↓ - 14.6%  |
| 60470 | \$0                | --        | 0.0%                       | --        | 0           | --           | 0            | --         |
| 60474 | \$142,900          | ↑ + 63.3% | 88.9%                      | ↓ - 8.6%  | 60          | ↑ + 47.2%    | 3            | ↑ + 200.0% |
| 60479 | \$139,900          | --        | 95.3%                      | --        | 45          | --           | 2            | --         |
| 60541 | \$0                | --        | 0.0%                       | --        | 0           | --           | 0            | --         |
| 60961 | \$19,000           | --        | 41.8%                      | --        | 124         | --           | 1            | --         |
| 61360 | \$0                | --        | 0.0%                       | --        | 0           | --           | 0            | --         |

# Marketwatch Report

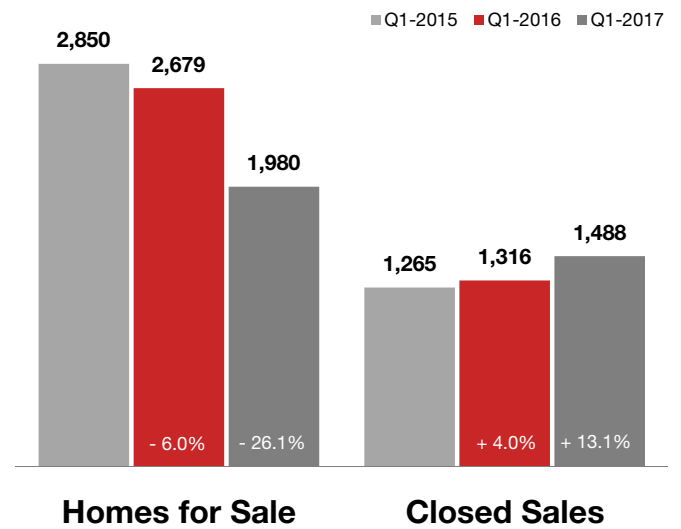
## Q1-2017



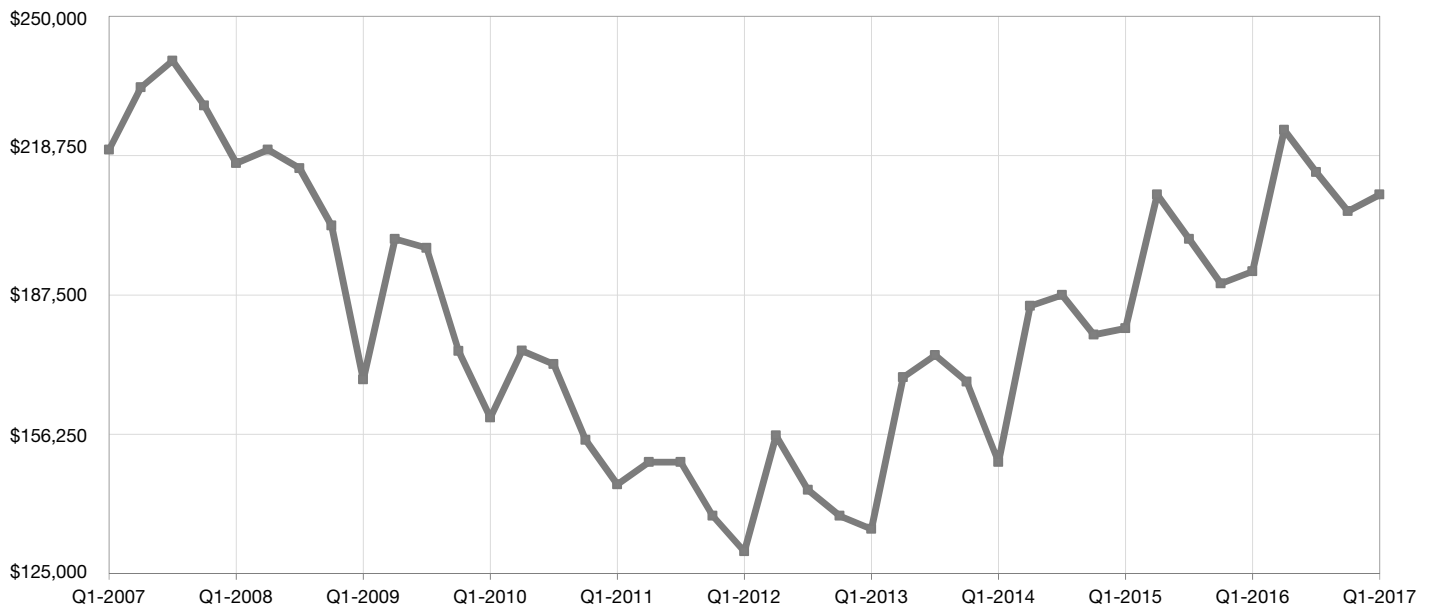
## Kane County

| Key Metrics                | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$210,000 | + 8.9%   |
| Average Sales Price        | \$236,061 | + 6.4%   |
| Pct. of Orig. Price Rec'd. | 95.3%     | + 1.2%   |
| Homes for Sale             | 1,980     | - 26.1%  |
| Closed Sales               | 1,488     | + 13.1%  |
| Months Supply              | 3.0       | - 32.1%  |
| Market Time                | 62        | - 12.0%  |

### Market Activity



### Historical Median Sales Price for Kane County



# Marketwatch Report

## Q1-2017



# Kane County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |           | Market Time |           | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|-----------|-------------|-----------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg  | Q1-2017     | 1-Yr Chg  | Q1-2017      | 1-Yr Chg   |
| 60102 | \$220,000          | ↓ - 1.1%  | 94.5%                      | ↑ + 1.6%  | 58          | ↓ - 40.1% | 29           | ↓ - 3.3%   |
| 60109 | \$108,407          | --        | 91.1%                      | --        | 6           | --        | 1            | --         |
| 60110 | \$155,000          | ↑ + 6.2%  | 95.9%                      | ↑ + 1.8%  | 56          | ↓ - 12.1% | 93           | ↓ - 8.8%   |
| 60118 | \$230,000          | ↑ + 15.0% | 93.3%                      | ↓ - 0.0%  | 55          | ↓ - 19.4% | 47           | ↓ - 7.8%   |
| 60119 | \$255,000          | ↑ + 2.0%  | 93.3%                      | ↓ - 0.2%  | 88          | ↑ + 4.3%  | 32           | ↓ - 25.6%  |
| 60120 | \$142,000          | ↑ + 36.6% | 96.1%                      | ↑ + 3.4%  | 43          | ↓ - 35.5% | 40           | ↑ + 5.3%   |
| 60121 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --         |
| 60122 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --         |
| 60123 | \$161,000          | ↑ + 11.0% | 96.3%                      | ↑ + 3.2%  | 59          | ↓ - 2.4%  | 137          | ↑ + 59.3%  |
| 60124 | \$295,000          | ↑ + 6.8%  | 95.2%                      | ↓ - 1.2%  | 79          | ↑ + 7.9%  | 65           | ↓ - 13.3%  |
| 60134 | \$322,500          | ↑ + 0.9%  | 95.4%                      | ↑ + 0.3%  | 62          | ↓ - 12.9% | 106          | ↑ + 15.2%  |
| 60136 | \$201,298          | ↓ - 14.3% | 96.9%                      | ↑ + 3.5%  | 47          | ↓ - 37.2% | 46           | ↑ + 142.1% |
| 60140 | \$231,995          | ↑ + 43.3% | 95.9%                      | ↑ + 0.8%  | 68          | ↓ - 4.6%  | 94           | ↑ + 11.9%  |
| 60142 | \$265,000          | ↑ + 26.2% | 96.2%                      | ↑ + 0.4%  | 62          | ↓ - 7.9%  | 37           | ↑ + 48.0%  |
| 60144 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --         |
| 60147 | \$301,000          | --        | 92.8%                      | --        | 25          | --        | 1            | --         |
| 60151 | \$230,950          | ↓ - 8.7%  | 98.4%                      | ↑ + 16.8% | 69          | ↓ - 38.5% | 8            | ↑ + 33.3%  |
| 60170 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --         |
| 60174 | \$255,100          | ↑ + 10.9% | 94.6%                      | ↑ + 2.4%  | 57          | ↓ - 10.0% | 113          | ↑ + 39.5%  |
| 60175 | \$365,000          | ↑ + 9.8%  | 94.6%                      | ↓ - 0.5%  | 77          | ↓ - 15.8% | 76           | ↑ + 18.8%  |
| 60177 | \$171,500          | ↓ - 7.3%  | 95.7%                      | ↑ + 0.1%  | 51          | ↓ - 15.3% | 79           | ↑ + 8.2%   |
| 60178 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --         |
| 60183 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --         |
| 60184 | \$620,000          | ↑ + 57.0% | 77.6%                      | ↓ - 15.2% | 227         | ↑ + 20.7% | 3            | ↑ + 50.0%  |
| 60502 | \$310,000          | ↑ + 33.0% | 97.6%                      | ↑ + 3.9%  | 63          | ↓ - 12.3% | 17           | → 0.0%     |
| 60504 | \$149,950          | ↓ - 6.6%  | 99.2%                      | ↑ + 2.5%  | 71          | ↑ + 75.1% | 22           | ↓ - 8.3%   |
| 60505 | \$110,000          | ↑ + 25.4% | 92.9%                      | ↑ + 0.4%  | 65          | ↓ - 17.1% | 99           | ↑ + 15.1%  |
| 60506 | \$167,000          | ↑ + 14.6% | 95.2%                      | ↑ + 1.8%  | 60          | ↓ - 9.4%  | 127          | ↓ - 0.8%   |
| 60507 | \$159,900          | --        | 100.0%                     | --        | 3           | --        | 1            | --         |
| 60510 | \$290,000          | ↑ + 9.7%  | 94.7%                      | ↓ - 0.3%  | 60          | ↓ - 12.3% | 79           | ↑ + 12.9%  |
| 60511 | \$266,000          | ↑ + 38.5% | 95.4%                      | ↑ + 0.5%  | 70          | ↑ + 34.2% | 5            | ↑ + 66.7%  |
| 60538 | \$172,794          | ↑ + 4.7%  | 96.0%                      | ↓ - 0.4%  | 39          | ↓ - 55.6% | 29           | ↑ + 26.1%  |
| 60539 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --         |
| 60542 | \$206,000          | ↑ + 16.4% | 95.8%                      | ↑ + 1.5%  | 61          | ↑ + 9.8%  | 60           | ↑ + 1.7%   |
| 60554 | \$267,000          | ↓ - 10.7% | 95.0%                      | ↑ + 3.2%  | 74          | ↓ - 10.9% | 40           | ↑ + 14.3%  |
| 60568 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --         |

# Marketwatch Report

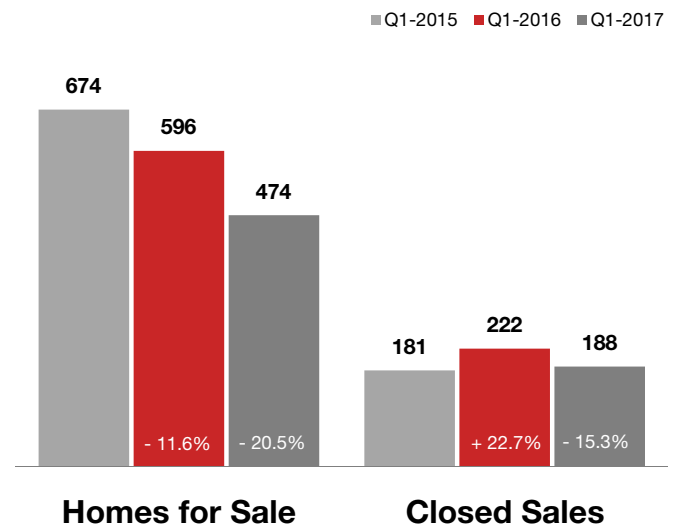
## Q1-2017



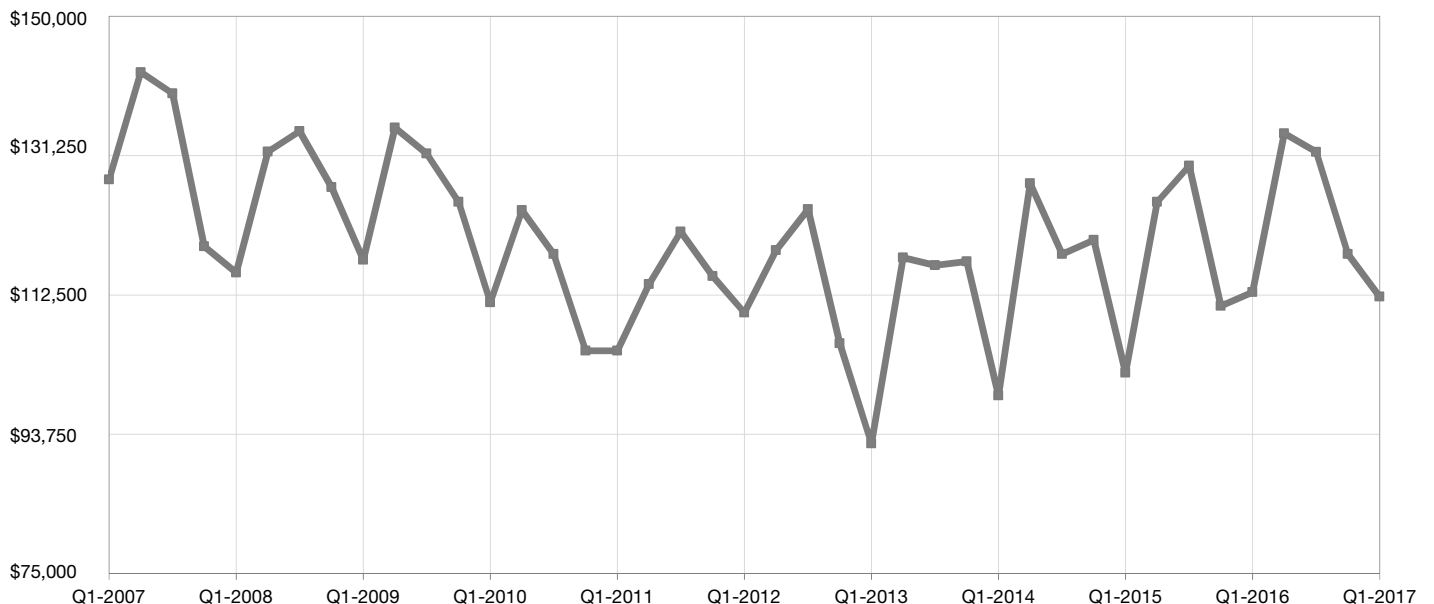
# Kankakee County

| Key Metrics                | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$112,250 | - 0.5%   |
| Average Sales Price        | \$126,657 | + 2.3%   |
| Pct. of Orig. Price Rec'd. | 90.1%     | + 2.9%   |
| Homes for Sale             | 474       | - 20.5%  |
| Closed Sales               | 188       | - 15.3%  |
| Months Supply              | 4.8       | - 23.8%  |
| Market Time                | 84        | - 11.6%  |

## Market Activity



## Historical Median Sales Price for Kankakee County



# Marketwatch Report

## Q1-2017



# Kankakee County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg   | Q1-2017                    | 1-Yr Chg   | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg   |
| 60401 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60468 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60901 | \$56,000           | ↓ - 35.5%  | 85.1%                      | ↑ + 5.2%   | 104         | ↓ - 11.3%  | 63           | ↓ - 12.5%  |
| 60910 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60912 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60913 | \$240,000          | ↑ + 15.4%  | 96.0%                      | ↓ - 1.7%   | 72          | ↑ + 27.1%  | 1            | ↓ - 66.7%  |
| 60914 | \$173,500          | ↑ + 9.5%   | 94.7%                      | ↑ + 0.6%   | 64          | ↓ - 17.5%  | 49           | ↓ - 5.8%   |
| 60915 | \$83,000           | ↓ - 7.4%   | 93.4%                      | ↑ + 1.5%   | 50          | ↓ - 20.8%  | 23           | ↓ - 17.9%  |
| 60917 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60919 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60922 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60935 | \$94,750           | ↑ + 7.1%   | 92.1%                      | ↑ + 3.9%   | 21          | ↓ - 32.3%  | 2            | ↑ + 100.0% |
| 60940 | \$182,500          | ↑ + 66.3%  | 88.9%                      | ↓ - 0.6%   | 63          | ↓ - 18.2%  | 3            | ↓ - 62.5%  |
| 60941 | \$90,000           | ↓ - 10.0%  | 87.1%                      | ↑ + 17.5%  | 217         | ↑ + 61.8%  | 4            | ↑ + 33.3%  |
| 60944 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60950 | \$193,500          | ↑ + 15.5%  | 97.3%                      | ↑ + 9.5%   | 70          | ↓ - 25.8%  | 20           | ↓ - 23.1%  |
| 60954 | \$115,000          | ↑ + 32.2%  | 87.6%                      | ↑ + 11.1%  | 127         | ↓ - 8.0%   | 11           | ↓ - 15.4%  |
| 60958 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60961 | \$52,500           | --         | 70.0%                      | --         | 143         | --         | 1            | --         |
| 60964 | \$134,000          | ↑ + 30.4%  | 82.6%                      | ↓ - 14.2%  | 72          | ↑ + 38.2%  | 11           | ↓ - 8.3%   |
| 60969 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |

# Marketwatch Report

## Q1-2017

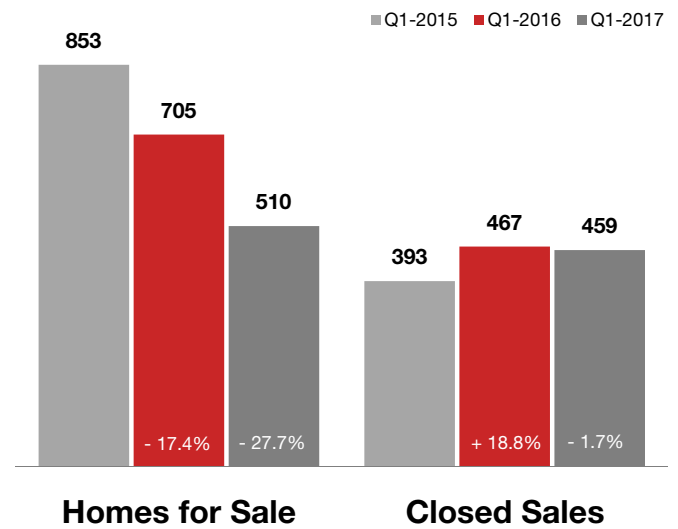


## Kendall County

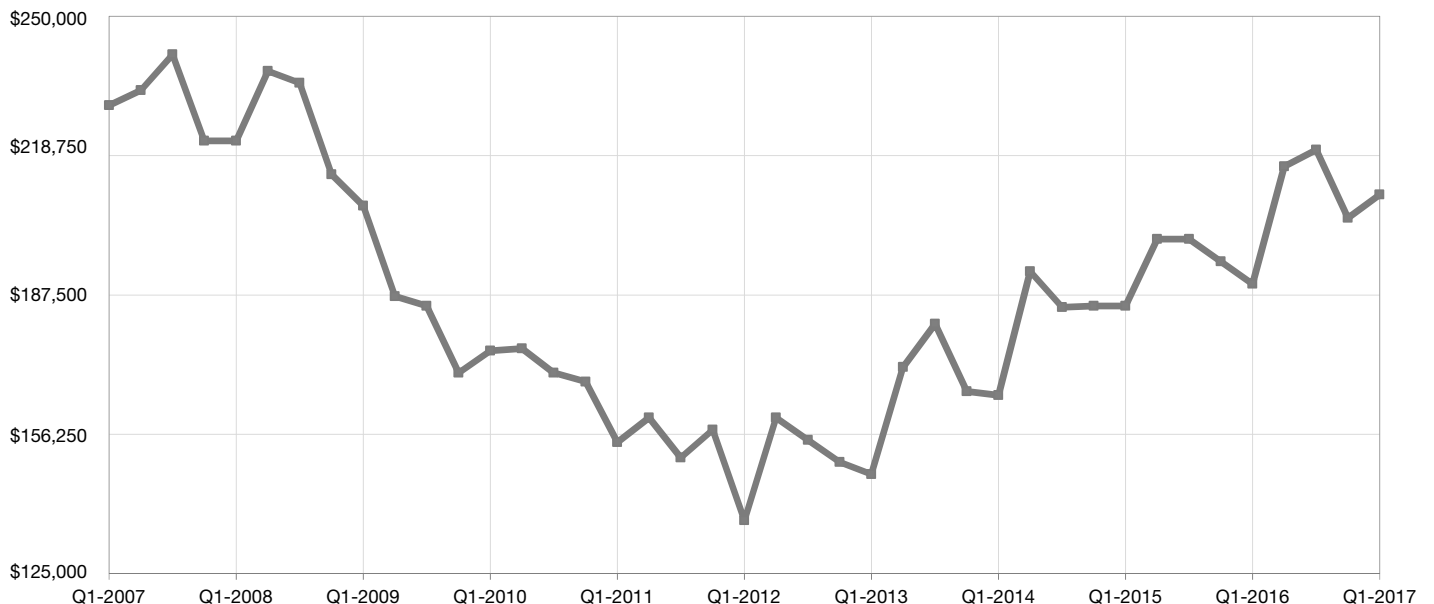
### Key Metrics

|                            | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$210,000 | + 10.5%  |
| Average Sales Price        | \$216,638 | + 7.5%   |
| Pct. of Orig. Price Rec'd. | 96.5%     | + 3.2%   |
| Homes for Sale             | 510       | - 27.7%  |
| Closed Sales               | 459       | - 1.7%   |
| Months Supply              | 2.4       | - 32.4%  |
| Market Time                | 56        | - 19.8%  |

### Market Activity



### Historical Median Sales Price for Kendall County



# Marketwatch Report

## Q1-2017



# Kendall County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg   | Q1-2017                    | 1-Yr Chg   | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg   |
| 60431 | \$248,145          | ↑ + 15.7%  | 98.3%                      | ↑ + 1.7%   | 45          | ↓ - 13.8%  | 43           | ↑ + 26.5%  |
| 60447 | \$211,750          | → 0.0%     | 96.2%                      | ↑ + 8.8%   | 22          | ↓ - 66.4%  | 6            | ↓ - 25.0%  |
| 60503 | \$176,500          | ↑ + 6.2%   | 97.2%                      | ↑ + 4.1%   | 37          | ↓ - 35.8%  | 19           | ↑ + 26.7%  |
| 60512 | \$202,500          | ↑ + 8.9%   | 85.1%                      | ↓ - 6.6%   | 129         | ↑ + 6.9%   | 4            | ↓ - 20.0%  |
| 60536 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60537 | \$120,000          | ↓ - 16.1%  | 86.0%                      | ↓ - 4.7%   | 126         | ↓ - 17.6%  | 1            | → 0.0%     |
| 60538 | \$182,250          | ↑ + 10.5%  | 95.9%                      | ↑ + 0.5%   | 51          | ↓ - 30.5%  | 66           | ↓ - 12.0%  |
| 60541 | \$142,000          | ↓ - 5.3%   | 85.2%                      | ↓ - 10.2%  | 239         | ↑ + 405.6% | 3            | → 0.0%     |
| 60543 | \$240,500          | ↑ + 17.4%  | 95.3%                      | ↑ + 2.0%   | 64          | ↓ - 11.4%  | 122          | ↓ - 15.9%  |
| 60544 | \$406,000          | ↑ + 35.8%  | 92.3%                      | ↑ + 0.2%   | 116         | ↑ + 73.1%  | 1            | ↓ - 80.0%  |
| 60545 | \$132,060          | ↑ + 5.6%   | 100.5%                     | ↑ + 9.0%   | 39          | ↓ - 41.2%  | 55           | ↑ + 25.0%  |
| 60548 | \$355,000          | ↑ + 88.3%  | 96.0%                      | ↑ + 3.1%   | 28          | ↓ - 73.4%  | 1            | ↓ - 66.7%  |
| 60560 | \$230,000          | ↑ + 10.0%  | 95.7%                      | ↑ + 4.0%   | 65          | ↓ - 17.1%  | 99           | ↓ - 1.0%   |
| 60585 | \$347,032          | ↓ - 2.2%   | 101.1%                     | ↑ + 5.0%   | 68          | ↑ + 41.2%  | 15           | ↑ + 36.4%  |
| 60586 | \$225,000          | ↑ + 15.7%  | 96.8%                      | ↑ + 2.7%   | 34          | ↓ - 22.1%  | 19           | ↑ + 18.8%  |



# Marketwatch Report

## Q1-2017

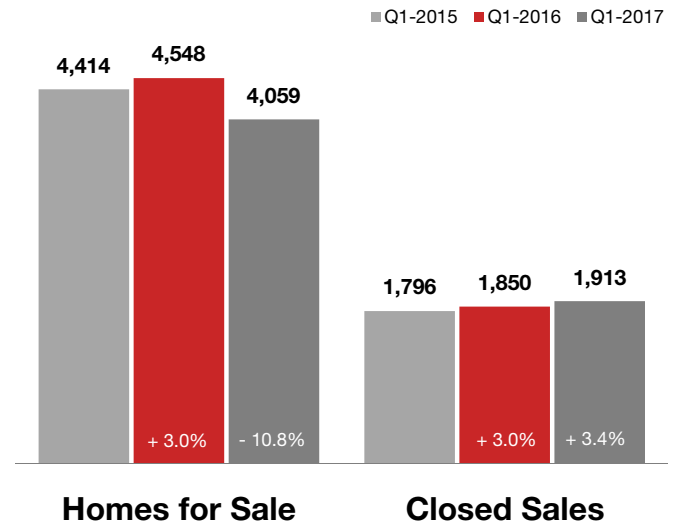


## Lake County

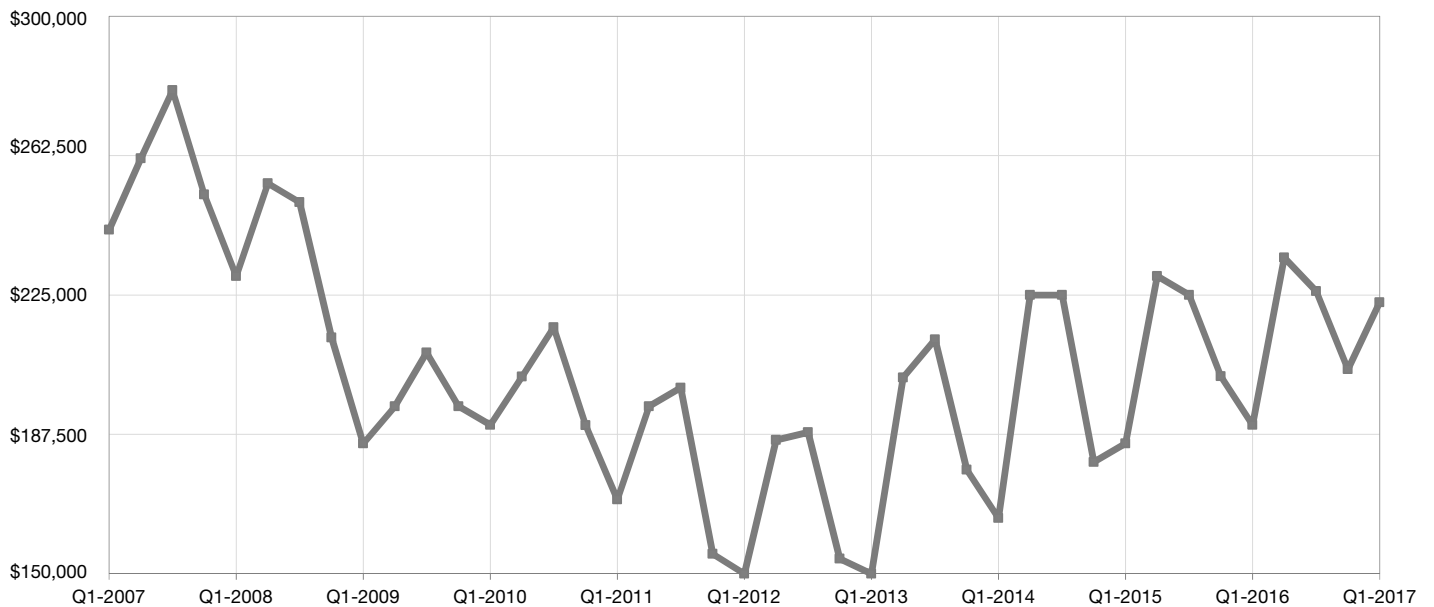
### Key Metrics

|                            | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$223,000 | + 17.4%  |
| Average Sales Price        | \$289,231 | + 6.7%   |
| Pct. of Orig. Price Rec'd. | 93.4%     | + 1.4%   |
| Homes for Sale             | 4,059     | - 10.8%  |
| Closed Sales               | 1,913     | + 3.4%   |
| Months Supply              | 4.4       | - 15.6%  |
| Market Time                | 73        | - 5.4%   |

### Market Activity



### Historical Median Sales Price for Lake County



# Marketwatch Report

## Q1-2017



# Lake County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |           | Market Time |            | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|-----------|-------------|------------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg  | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg   |
| 60002 | \$162,750          | ↑ + 8.5%  | 90.4%                      | ↑ + 2.9%  | 93          | ↓ - 6.1%   | 78           | ↑ + 16.4%  |
| 60010 | \$435,000          | ↑ + 2.4%  | 90.7%                      | ↑ + 0.6%  | 100         | ↓ - 15.0%  | 81           | ↑ + 6.6%   |
| 60011 | \$0                | --        | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60013 | \$336,000          | ↑ + 1.8%  | 86.4%                      | ↓ - 2.6%  | 214         | ↑ + 57.8%  | 1            | ↓ - 80.0%  |
| 60015 | \$497,500          | ↑ + 12.4% | 93.0%                      | ↑ + 1.6%  | 66          | ↓ - 20.8%  | 78           | ↑ + 44.4%  |
| 60020 | \$120,000          | ↑ + 1.7%  | 90.8%                      | ↑ + 0.7%  | 126         | ↑ + 61.6%  | 56           | ↑ + 9.8%   |
| 60021 | \$0                | --        | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60030 | \$209,500          | ↑ + 19.0% | 94.9%                      | ↑ + 3.1%  | 67          | ↑ + 1.0%   | 124          | ↑ + 7.8%   |
| 60031 | \$200,550          | ↑ + 9.0%  | 94.1%                      | ↑ + 0.4%  | 64          | ↑ + 7.3%   | 114          | ↑ + 14.0%  |
| 60035 | \$413,500          | ↓ - 13.2% | 88.7%                      | ↓ - 1.8%  | 93          | ↓ - 4.1%   | 100          | ↑ + 11.1%  |
| 60037 | \$0                | --        | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60040 | \$364,750          | ↑ + 10.5% | 89.2%                      | ↓ - 6.7%  | 77          | ↑ + 162.0% | 4            | ↓ - 20.0%  |
| 60041 | \$161,500          | ↑ + 35.4% | 92.7%                      | ↑ + 1.6%  | 60          | ↓ - 42.0%  | 26           | ↓ - 23.5%  |
| 60042 | \$165,907          | ↑ + 24.7% | 92.4%                      | ↑ + 8.3%  | 54          | ↓ - 35.7%  | 16           | ↑ + 100.0% |
| 60044 | \$375,000          | ↓ - 18.1% | 89.9%                      | ↑ + 1.1%  | 109         | ↓ - 9.9%   | 23           | ↓ - 11.5%  |
| 60045 | \$700,000          | ↓ - 2.1%  | 88.6%                      | ↓ - 0.4%  | 140         | ↑ + 21.5%  | 44           | ↓ - 20.0%  |
| 60046 | \$200,000          | ↑ + 14.4% | 93.6%                      | ↑ + 2.4%  | 69          | ↓ - 12.1%  | 101          | ↓ - 15.1%  |
| 60047 | \$435,250          | ↑ + 10.4% | 94.4%                      | ↑ + 0.9%  | 72          | ↓ - 3.6%   | 124          | ↑ + 6.9%   |
| 60048 | \$385,000          | ↑ + 6.9%  | 93.8%                      | ↑ + 1.4%  | 106         | ↑ + 45.4%  | 82           | ↓ - 5.7%   |
| 60051 | \$195,000          | ↑ + 7.7%  | 96.9%                      | ↑ + 3.8%  | 71          | ↓ - 31.5%  | 11           | ↑ + 22.2%  |
| 60060 | \$210,000          | ↑ + 11.0% | 94.9%                      | ↑ + 1.8%  | 59          | ↓ - 17.9%  | 108          | ↑ + 12.5%  |
| 60061 | \$277,500          | ↓ - 13.1% | 94.9%                      | ↑ + 0.2%  | 57          | ↑ + 4.7%   | 85           | ↑ + 25.0%  |
| 60064 | \$50,000           | ↑ + 5.8%  | 87.3%                      | ↓ - 10.5% | 62          | ↑ + 21.8%  | 15           | ↓ - 37.5%  |
| 60069 | \$380,000          | ↑ + 1.3%  | 93.3%                      | ↑ + 4.1%  | 88          | ↓ - 5.8%   | 29           | ↑ + 52.6%  |
| 60073 | \$143,000          | ↑ + 11.7% | 96.1%                      | ↑ + 3.4%  | 53          | ↓ - 22.4%  | 167          | ↓ - 8.7%   |
| 60075 | \$0                | --        | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60079 | \$0                | --        | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60081 | \$128,750          | ↑ + 3.8%  | 89.2%                      | ↑ + 1.5%  | 135         | ↑ + 160.5% | 2            | ↓ - 66.7%  |
| 60083 | \$202,500          | ↑ + 5.3%  | 92.5%                      | ↑ + 2.6%  | 84          | ↑ + 14.8%  | 40           | ↑ + 66.7%  |
| 60084 | \$254,000          | ↑ + 34.6% | 94.5%                      | ↑ + 2.2%  | 68          | ↓ - 29.3%  | 43           | ↓ - 20.4%  |
| 60085 | \$90,000           | ↑ + 2.3%  | 94.5%                      | ↓ - 2.4%  | 57          | ↑ + 6.5%   | 89           | ↓ - 14.4%  |
| 60086 | \$0                | --        | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60087 | \$134,450          | ↑ + 41.5% | 95.3%                      | ↑ + 5.9%  | 51          | ↓ - 35.3%  | 48           | ↓ - 5.9%   |
| 60088 | \$0                | --        | 0.0%                       | --        | 0           | --         | 0            | --         |
| 60089 | \$328,000          | ↑ + 4.1%  | 94.7%                      | ↑ + 0.3%  | 49          | ↓ - 12.5%  | 81           | ⇒ 0.0%     |
| 60096 | \$145,000          | ↑ + 18.1% | 87.9%                      | ↓ - 3.6%  | 83          | ↓ - 14.7%  | 24           | ⇒ 0.0%     |
| 60099 | \$94,900           | ↓ - 1.1%  | 94.1%                      | ↑ + 7.5%  | 56          | ↓ - 26.5%  | 75           | ↓ - 7.4%   |

# Marketwatch Report

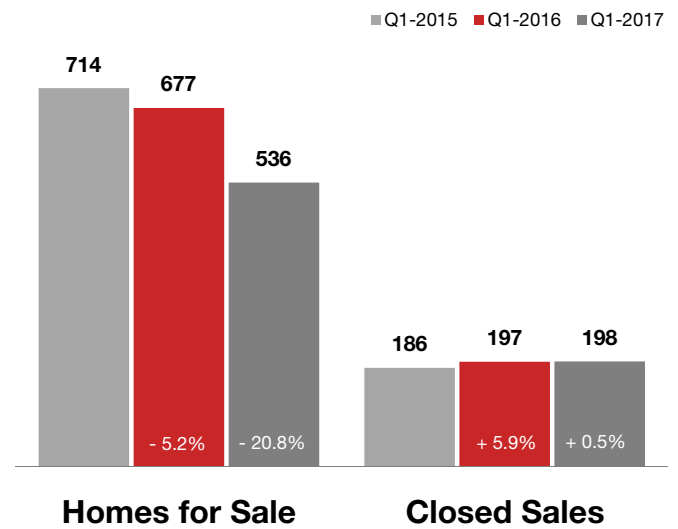
## Q1-2017



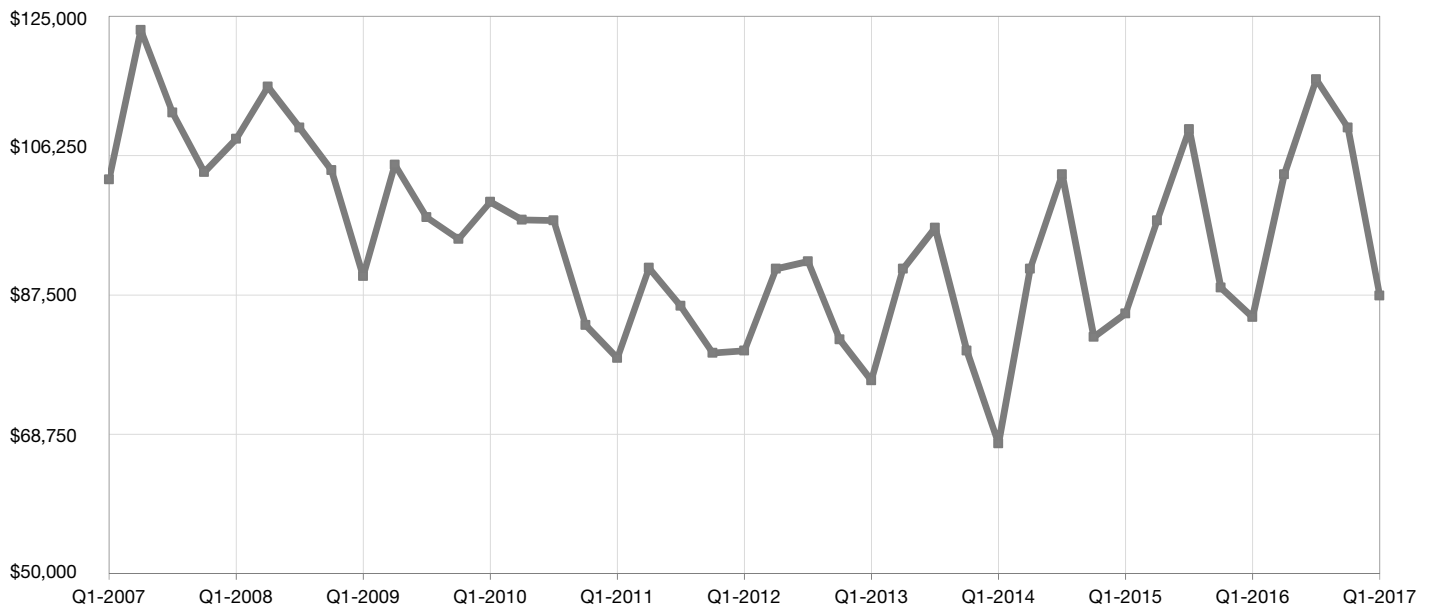
## La Salle County

| Key Metrics                | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$87,375  | + 3.4%   |
| Average Sales Price        | \$104,315 | + 3.3%   |
| Pct. of Orig. Price Rec'd. | 87.4%     | + 6.3%   |
| Homes for Sale             | 536       | - 20.8%  |
| Closed Sales               | 198       | + 0.5%   |
| Months Supply              | 5.4       | - 25.7%  |
| Market Time                | 100       | - 10.8%  |

### Market Activity



### Historical Median Sales Price for La Salle County



# Marketwatch Report

## Q1-2017



# La Salle County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg   | Q1-2017                    | 1-Yr Chg   | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg   |
| 60470 | \$40,530           | --         | 41.8%                      | --         | 214         | --         | 1            | --         |
| 60518 | \$33,000           | ↓ - 61.6%  | 80.6%                      | ↓ - 9.8%   | 17          | ↓ - 81.3%  | 3            | ↓ - 50.0%  |
| 60531 | \$90,592           | ↓ - 19.7%  | 66.9%                      | ↓ - 31.1%  | 97          | ↑ + 121.7% | 2            | ↓ - 50.0%  |
| 60541 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60548 | \$166,540          | ↑ + 3.1%   | 93.3%                      | ↑ + 6.0%   | 84          | ↑ + 139.4% | 9            | ↑ + 50.0%  |
| 60549 | \$148,000          | ↑ + 16.1%  | 82.2%                      | ↓ - 11.7%  | 147         | ↑ + 18.5%  | 1            | → 0.0%     |
| 60551 | \$156,000          | ↑ + 27.3%  | 92.2%                      | ↑ + 18.6%  | 68          | ↓ - 53.6%  | 6            | → 0.0%     |
| 60552 | \$185,000          | ↑ + 48.0%  | 89.1%                      | ↑ + 0.4%   | 103         | ↓ - 21.1%  | 6            | ↑ + 100.0% |
| 60557 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61301 | \$67,500           | ↑ + 20.5%  | 81.3%                      | ↑ + 3.6%   | 104         | ↓ - 2.6%   | 14           | ↓ - 22.2%  |
| 61316 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61321 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61325 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 61332 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61334 | \$44,450           | --         | 85.4%                      | --         | 215         | --         | 2            | --         |
| 61341 | \$98,250           | ↑ + 44.5%  | 81.9%                      | ↑ + 3.1%   | 120         | ↓ - 6.8%   | 20           | ↑ + 5.3%   |
| 61342 | \$98,000           | ↑ + 49.3%  | 91.2%                      | ↑ + 9.8%   | 39          | ↓ - 71.4%  | 10           | ↓ - 16.7%  |
| 61348 | \$86,000           | ↑ + 84.0%  | 86.8%                      | ↑ + 1.1%   | 69          | ↓ - 15.4%  | 9            | ↑ + 80.0%  |
| 61350 | \$111,500          | ↑ + 1.1%   | 91.8%                      | ↑ + 9.7%   | 83          | ↓ - 26.9%  | 50           | → 0.0%     |
| 61354 | \$86,375           | ↑ + 35.0%  | 86.9%                      | ↑ + 2.1%   | 79          | ↓ - 27.3%  | 18           | ↓ - 5.3%   |
| 61358 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61360 | \$140,000          | ↓ - 5.4%   | 110.9%                     | ↑ + 20.6%  | 57          | ↑ + 46.2%  | 5            | ↑ + 66.7%  |
| 61364 | \$39,000           | ↓ - 8.2%   | 80.5%                      | ↑ + 6.9%   | 180         | ↑ + 43.6%  | 30           | ↓ - 9.1%   |
| 61370 | \$175,500          | ↑ + 25.4%  | 92.9%                      | ↑ + 22.6%  | 295         | ↓ - 30.4%  | 1            | → 0.0%     |
| 61371 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61372 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61373 | \$75,450           | ↑ + 7.8%   | 92.3%                      | ↑ + 7.5%   | 50          | ↓ - 18.4%  | 10           | ↑ + 11.1%  |
| 61377 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |

# Marketwatch Report

## Q1-2017

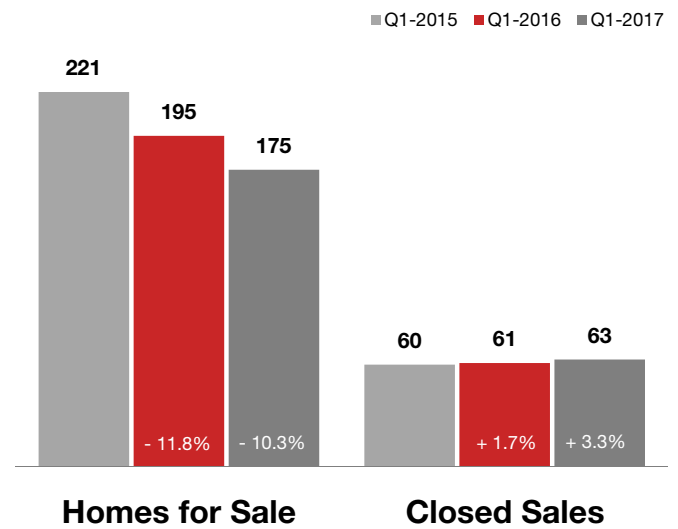


## Lee County

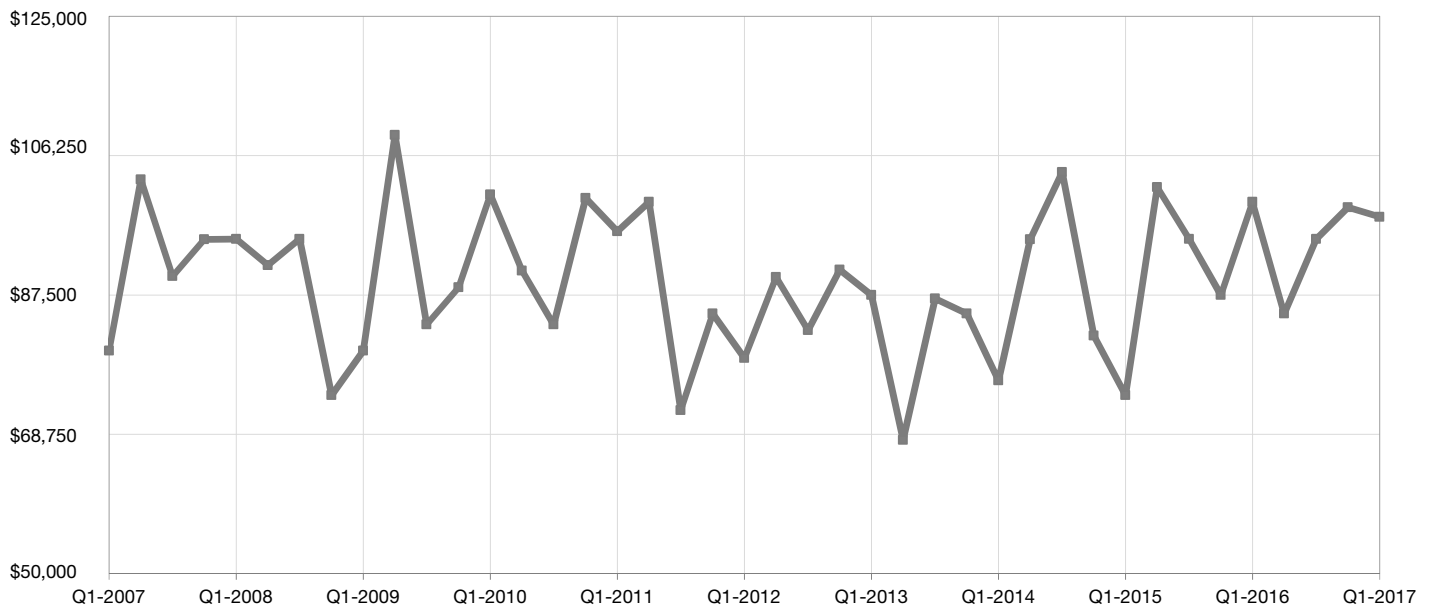
### Key Metrics

|                            | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$98,000  | - 2.0%   |
| Average Sales Price        | \$122,540 | + 20.4%  |
| Pct. of Orig. Price Rec'd. | 87.2%     | + 1.8%   |
| Homes for Sale             | 175       | - 10.3%  |
| Closed Sales               | 63        | + 3.3%   |
| Months Supply              | 5.4       | - 17.2%  |
| Market Time                | 87        | - 13.2%  |

### Market Activity



### Historical Median Sales Price for Lee County



# Marketwatch Report

## Q1-2017



# Lee County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg   | Q1-2017                    | 1-Yr Chg   | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg   |
| 60518 | \$275,021          | --         | 100.6%                     | --         | 38          | --         | 1            | --         |
| 60530 | \$116,000          | ↓ - 31.8%  | 97.5%                      | ↓ - 1.4%   | 22          | ↓ - 69.0%  | 1            | → 0.0%     |
| 60553 | \$190,000          | ↑ + 28.4%  | 74.0%                      | ↓ - 25.0%  | 178         | ↑ + 333.3% | 3            | ↑ + 200.0% |
| 61006 | \$63,000           | --         | 80.7%                      | --         | 41          | --         | 4            | --         |
| 61021 | \$88,000           | ↑ + 22.6%  | 88.6%                      | ↑ + 5.0%   | 90          | ↑ + 3.8%   | 35           | ↓ - 12.5%  |
| 61031 | \$191,600          | ↑ + 380.2% | 88.0%                      | ↑ + 1.1%   | 123         | ↑ + 149.3% | 4            | ↑ + 33.3%  |
| 61042 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61057 | \$37,900           | --         | 72.9%                      | --         | 149         | --         | 1            | --         |
| 61243 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61310 | \$210,000          | ↑ + 175.6% | 88.3%                      | ↑ + 8.7%   | 101         | ↑ + 147.3% | 5            | ↑ + 25.0%  |
| 61318 | \$139,000          | ↓ - 43.9%  | 100.0%                     | ↑ + 16.7%  | 28          | ↓ - 93.4%  | 1            | ↓ - 50.0%  |
| 61324 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61330 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61331 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61349 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61353 | \$98,000           | ↓ - 2.0%   | 83.9%                      | ↓ - 3.7%   | 62          | ↓ - 60.2%  | 5            | ↓ - 28.6%  |
| 61367 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 61376 | \$62,500           | --         | 95.4%                      | --         | 16          | --         | 1            | --         |
| 61378 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |

# Marketwatch Report

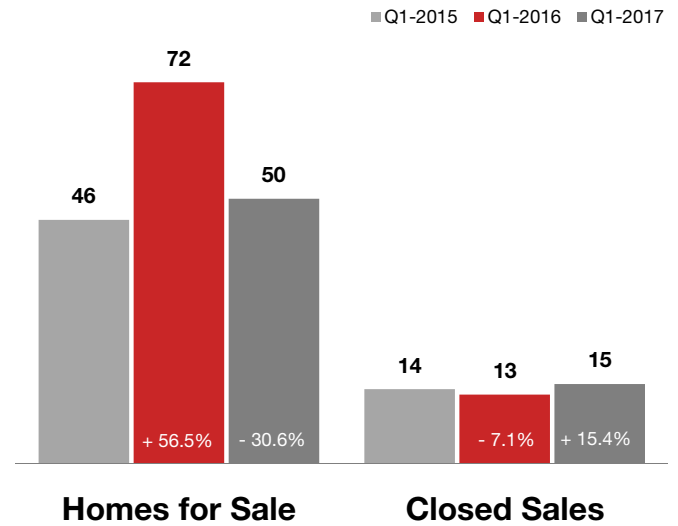
## Q1-2017



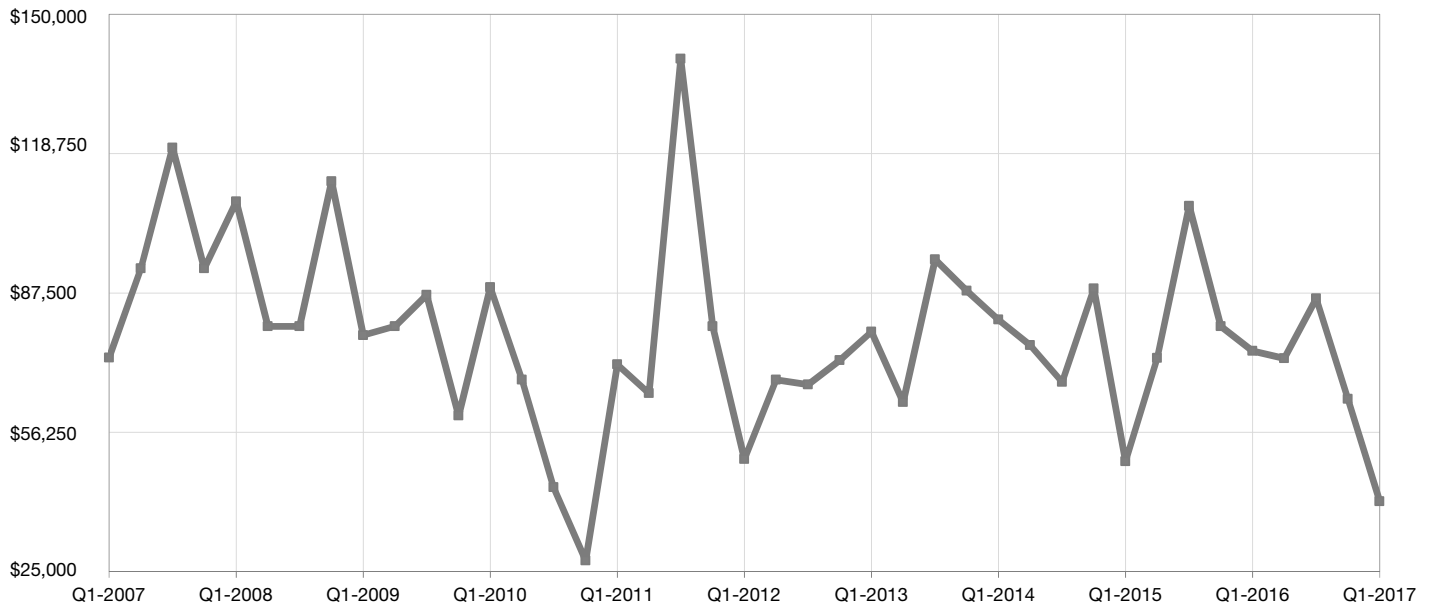
## Livingston County

| Key Metrics                | Q1-2017  | 1-Yr Chg |
|----------------------------|----------|----------|
| Median Sales Price         | \$40,745 | - 45.3%  |
| Average Sales Price        | \$68,424 | - 21.7%  |
| Pct. of Orig. Price Rec'd. | 77.1%    | - 10.7%  |
| Homes for Sale             | 50       | - 30.6%  |
| Closed Sales               | 15       | + 15.4%  |
| Months Supply              | 6.4      | - 50.5%  |
| Market Time                | 128      | - 2.3%   |

### Market Activity



### Historical Median Sales Price for Livingston County



# Marketwatch Report

## Q1-2017



# Livingston County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg   | Q1-2017                    | 1-Yr Chg   | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg   |
| 60420 | \$60,527           | ↓ - 54.1%  | 76.8%                      | ↓ - 12.7%  | 115         | ↓ - 27.0%  | 6            | ↑ + 20.0%  |
| 60460 | \$38,505           | --         | 76.4%                      | --         | 150         | --         | 2            | --         |
| 60917 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60919 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60920 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60921 | \$25,901           | --         | 76.4%                      | --         | 79          | --         | 1            | --         |
| 60929 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60934 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60946 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60952 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60959 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60961 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 61311 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61313 | \$81,500           | --         | 90.7%                      | --         | 3           | --         | 1            | --         |
| 61319 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61321 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61333 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 61364 | \$58,000           | ↑ + 95.0%  | 72.5%                      | ↓ - 9.7%   | 159         | ↑ + 29.0%  | 3            | ↓ - 50.0%  |
| 61726 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61739 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61740 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61741 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61743 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61744 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 61764 | \$190,000          | --         | 96.0%                      | --         | 193         | --         | 1            | --         |
| 61769 | \$37,000           | --         | 61.8%                      | --         | 177         | --         | 1            | --         |
| 61775 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |



# Marketwatch Report

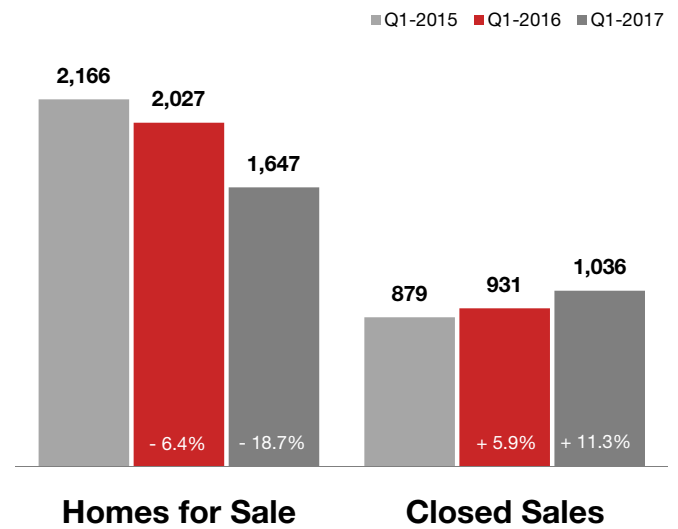
## Q1-2017



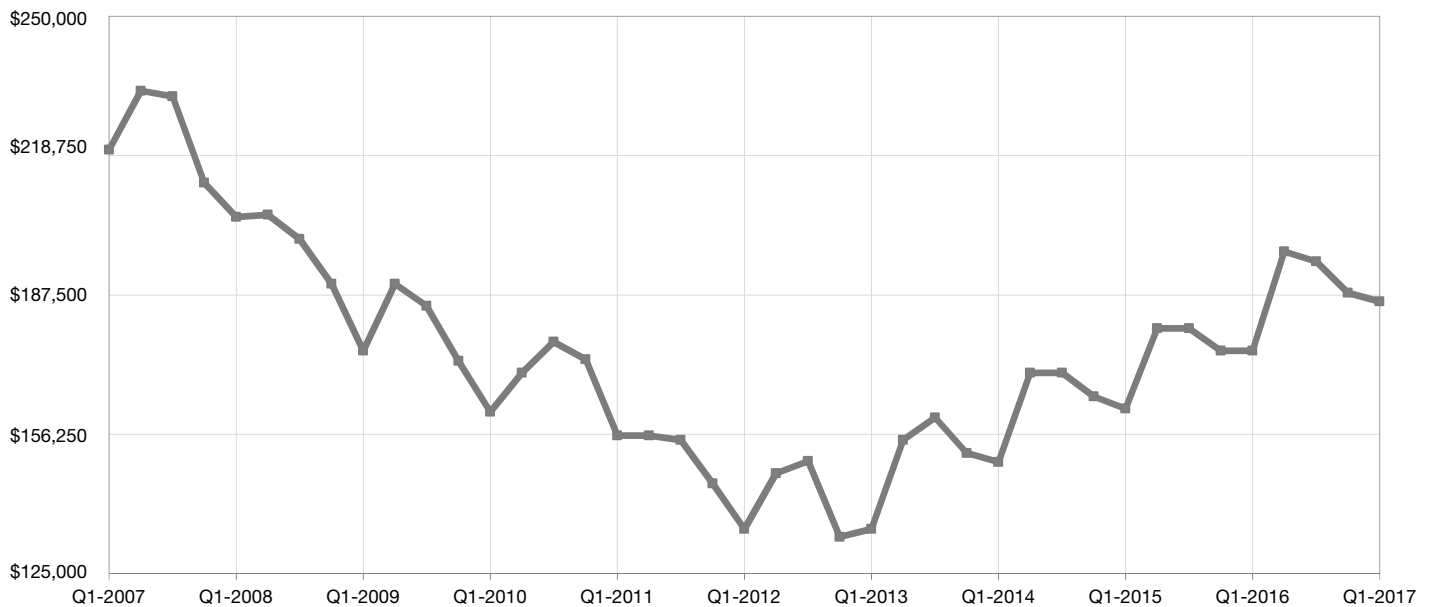
## Mc Henry County

| Key Metrics                | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$186,000 | + 6.3%   |
| Average Sales Price        | \$202,413 | + 5.7%   |
| Pct. of Orig. Price Rec'd. | 93.3%     | + 1.9%   |
| Homes for Sale             | 1,647     | - 18.7%  |
| Closed Sales               | 1,036     | + 11.3%  |
| Months Supply              | 3.5       | - 25.7%  |
| Market Time                | 74        | - 15.3%  |

### Market Activity



### Historical Median Sales Price for Mc Henry County



# Marketwatch Report

## Q1-2017



# Mc Henry County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|------------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg   | Q1-2017                    | 1-Yr Chg   | Q1-2017     | 1-Yr Chg   | Q1-2017      | 1-Yr Chg   |
| 60001 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60010 | \$362,500          | ↑ + 1.0%   | 88.7%                      | ↑ + 1.0%   | 112         | ↑ + 38.9%  | 12           | ↑ + 33.3%  |
| 60012 | \$253,000          | ↓ - 6.5%   | 91.6%                      | ↑ + 2.6%   | 92          | ↑ + 2.8%   | 23           | ↓ - 11.5%  |
| 60013 | \$209,000          | ↑ + 5.8%   | 94.2%                      | ↑ + 0.7%   | 65          | ↓ - 36.0%  | 96           | ↑ + 11.6%  |
| 60014 | \$189,000          | ↑ + 4.9%   | 95.0%                      | ↑ + 5.0%   | 67          | ↓ - 30.4%  | 153          | ↓ - 0.6%   |
| 60021 | \$217,000          | ↑ + 55.0%  | 91.6%                      | ↑ + 6.8%   | 67          | ↓ - 38.0%  | 13           | ↑ + 8.3%   |
| 60033 | \$94,000           | ↓ - 17.5%  | 88.4%                      | ↓ - 5.4%   | 77          | ↓ - 11.3%  | 32           | ↓ - 3.0%   |
| 60034 | \$132,375          | ↓ - 5.4%   | 84.4%                      | ↓ - 7.4%   | 75          | ↓ - 45.9%  | 4            | ↓ - 55.6%  |
| 60039 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |
| 60042 | \$150,000          | ↑ + 9.5%   | 94.9%                      | ↓ - 0.9%   | 62          | ↓ - 0.9%   | 21           | ↑ + 31.3%  |
| 60050 | \$152,000          | ↑ + 6.3%   | 92.4%                      | ↑ + 1.3%   | 80          | ↑ + 4.4%   | 125          | ↑ + 21.4%  |
| 60051 | \$165,600          | ↑ + 7.5%   | 91.6%                      | ↑ + 0.9%   | 81          | ↓ - 7.7%   | 61           | ↑ + 29.8%  |
| 60071 | \$134,575          | ↓ - 11.5%  | 92.5%                      | ↑ + 5.2%   | 24          | ↓ - 77.5%  | 10           | ↑ + 66.7%  |
| 60072 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 60081 | \$285,000          | ↑ + 23.4%  | 90.8%                      | ↑ + 0.7%   | 88          | ↑ + 6.9%   | 19           | ↑ + 5.6%   |
| 60097 | \$133,250          | ↑ + 4.7%   | 92.4%                      | ↑ + 5.5%   | 86          | ↓ - 7.9%   | 42           | ↓ - 14.3%  |
| 60098 | \$170,000          | ↓ - 3.7%   | 92.5%                      | ↑ + 4.5%   | 85          | ↓ - 26.0%  | 100          | ↑ + 47.1%  |
| 60102 | \$227,250          | ↑ + 13.1%  | 92.9%                      | ↓ - 1.0%   | 76          | ↓ - 0.8%   | 62           | ⇒ 0.0%     |
| 60142 | \$244,000          | ↑ + 6.8%   | 95.9%                      | ↓ - 0.7%   | 74          | ↑ + 10.4%  | 100          | ↑ + 1.0%   |
| 60152 | \$190,000          | ↑ + 31.9%  | 94.7%                      | ↑ + 7.0%   | 70          | ↓ - 24.2%  | 41           | ↑ + 24.2%  |
| 60156 | \$184,750          | ↑ + 17.4%  | 94.2%                      | ↑ + 1.8%   | 60          | ↓ - 8.6%   | 114          | ↑ + 18.8%  |
| 60180 | \$305,750          | ↑ + 20.2%  | 84.5%                      | ↓ - 3.5%   | 120         | ↑ + 39.4%  | 4            | ⇒ 0.0%     |
| 61038 | \$0                | --         | 0.0%                       | --         | 0           | --         | 0            | --         |

# Marketwatch Report

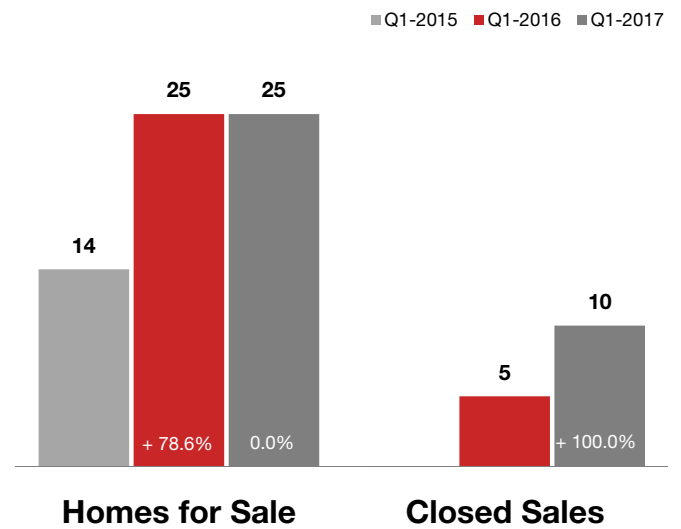
## Q1-2017



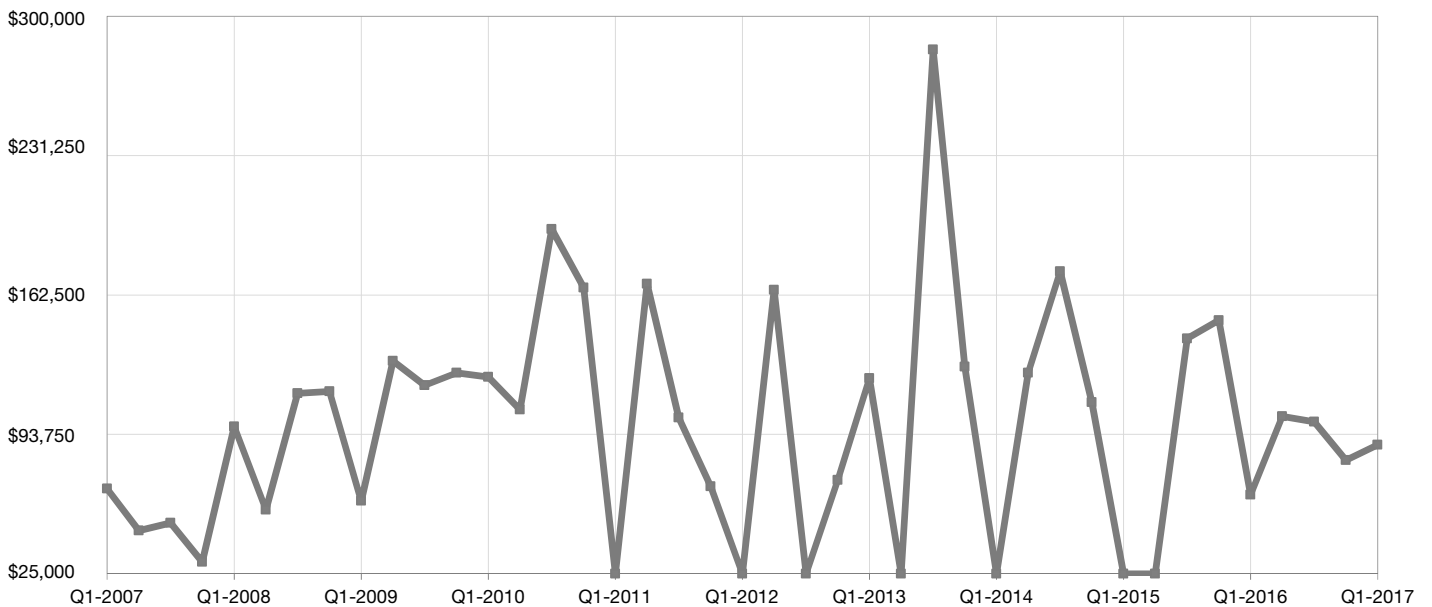
# Stephenson County

| Key Metrics                | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$88,500  | + 38.3%  |
| Average Sales Price        | \$122,490 | + 82.4%  |
| Pct. of Orig. Price Rec'd. | 85.8%     | - 8.4%   |
| Homes for Sale             | 25        | 0.0%     |
| Closed Sales               | 10        | + 100.0% |
| Months Supply              | 8.3       | - 43.3%  |
| Market Time                | 147       | + 449.3% |

## Market Activity



## Historical Median Sales Price for Stephenson County



# Marketwatch Report

## Q1-2017



# Stephenson County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Market Time |              | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|-------------|--------------|--------------|------------|
|       | Q1-2017            | 1-Yr Chg   | Q1-2017                    | 1-Yr Chg   | Q1-2017     | 1-Yr Chg     | Q1-2017      | 1-Yr Chg   |
| 61007 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61013 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61018 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0           | ↓ - 100.0%   | 0            | ↓ - 100.0% |
| 61019 | \$270,000          | ↑ + 100.3% | 60.1%                      | ↓ - 39.9%  | 638         | ↑ + 1,776.5% | 1            | → 0.0%     |
| 61027 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61032 | \$88,500           | ↑ + 73.5%  | 88.2%                      | ↓ - 4.0%   | 101         | ↑ + 247.0%   | 8            | ↑ + 166.7% |
| 61039 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61044 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61048 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61050 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61060 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61062 | \$64,000           | --         | 91.6%                      | --         | 29          | --           | 1            | --         |
| 61063 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61067 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61070 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61078 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61087 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |
| 61089 | \$0                | --         | 0.0%                       | --         | 0           | --           | 0            | --         |

# Marketwatch Report

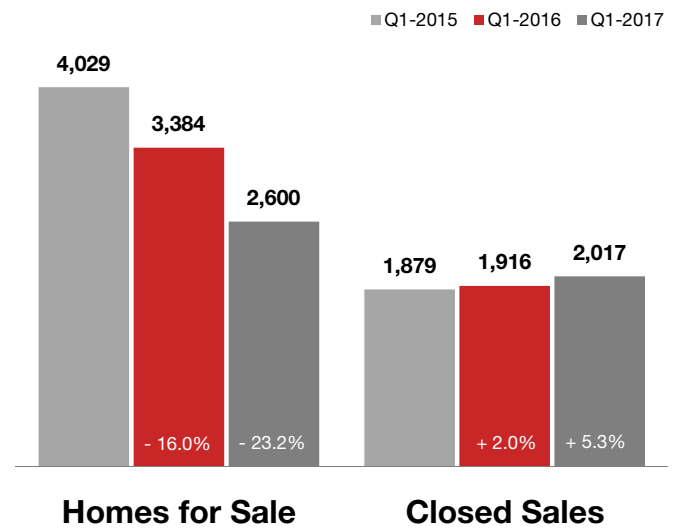
## Q1-2017



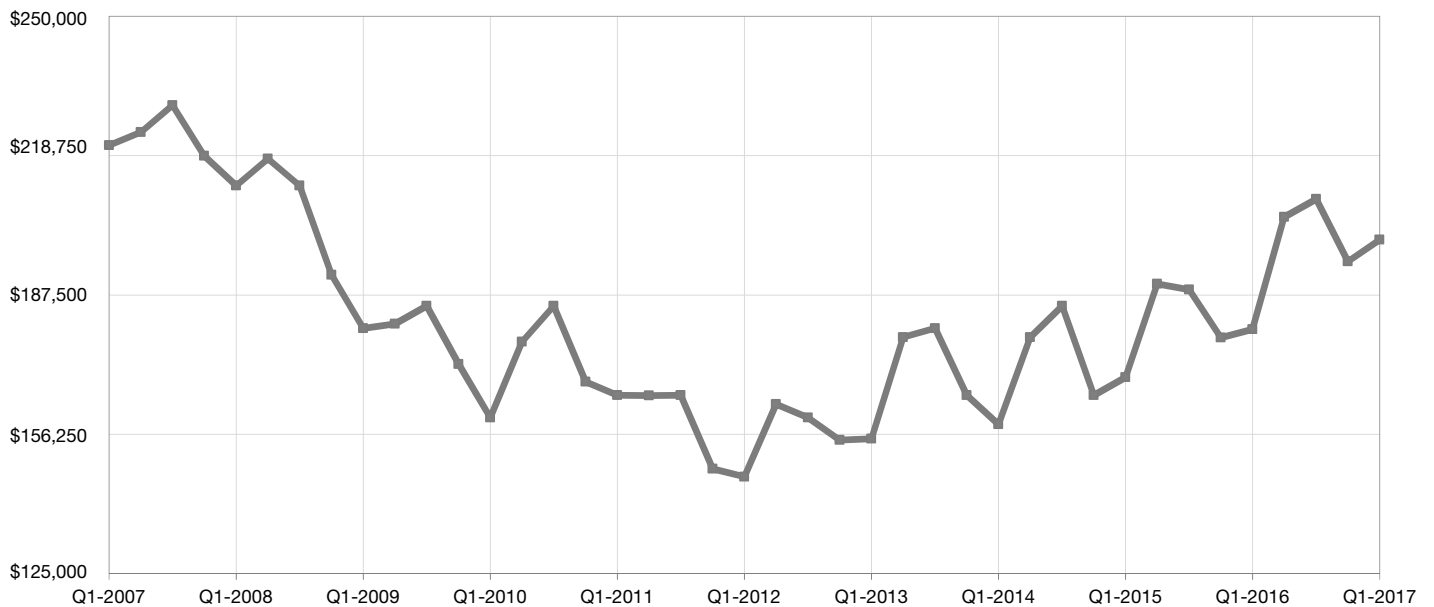
## Will County

| Key Metrics                | Q1-2017   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$199,900 | + 11.2%  |
| Average Sales Price        | \$226,758 | + 8.2%   |
| Pct. of Orig. Price Rec'd. | 95.1%     | + 1.8%   |
| Homes for Sale             | 2,600     | - 23.2%  |
| Closed Sales               | 2,017     | + 5.3%   |
| Months Supply              | 2.9       | - 22.2%  |
| Market Time                | 62        | - 11.1%  |

### Market Activity



### Historical Median Sales Price for Will County



# Marketwatch Report

## Q1-2017



# Will County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |           | Market Time |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|-----------|-------------|-----------|--------------|-----------|
|       | Q1-2017            | 1-Yr Chg  | Q1-2017                    | 1-Yr Chg  | Q1-2017     | 1-Yr Chg  | Q1-2017      | 1-Yr Chg  |
| 60401 | \$178,500          | ↑ + 24.8% | 90.0%                      | ↑ + 2.3%  | 116         | ↑ + 74.6% | 16           | ↓ - 5.9%  |
| 60403 | \$150,000          | ↑ + 10.9% | 95.8%                      | ↑ + 4.4%  | 63          | ↑ + 3.4%  | 65           | ↑ + 44.4% |
| 60404 | \$225,000          | ↑ + 2.3%  | 94.8%                      | ↓ - 0.2%  | 72          | ↑ + 11.2% | 45           | ↓ - 15.1% |
| 60407 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60408 | \$150,000          | ↑ + 18.6% | 93.3%                      | ↑ + 1.7%  | 93          | ↑ + 27.3% | 17           | ↑ + 21.4% |
| 60410 | \$225,000          | ↑ + 33.5% | 93.4%                      | ↑ + 3.9%  | 69          | ↓ - 36.5% | 17           | ↑ + 21.4% |
| 60417 | \$136,950          | ↓ - 14.0% | 90.5%                      | ↑ + 1.6%  | 84          | ↓ - 24.7% | 56           | ↑ + 16.7% |
| 60421 | \$140,000          | ↓ - 21.3% | 95.9%                      | ↓ - 0.1%  | 98          | ↑ + 32.2% | 5            | ↓ - 28.6% |
| 60423 | \$317,000          | ↑ + 14.4% | 94.1%                      | ↑ + 2.2%  | 79          | ↑ + 14.9% | 83           | ↓ - 18.6% |
| 60431 | \$178,500          | ↑ + 7.0%  | 94.4%                      | ↑ + 0.2%  | 46          | ↓ - 16.6% | 64           | ↑ + 18.5% |
| 60432 | \$130,000          | ↑ + 88.8% | 101.3%                     | ↑ + 12.3% | 65          | ↓ - 2.9%  | 25           | ↓ - 10.7% |
| 60433 | \$77,270           | ↑ + 9.1%  | 99.4%                      | ↑ + 10.0% | 88          | ↑ + 14.6% | 32           | ↑ + 33.3% |
| 60434 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60435 | \$135,000          | ↑ + 14.4% | 94.7%                      | ↑ + 4.4%  | 58          | ↓ - 12.3% | 121          | ↓ - 9.0%  |
| 60436 | \$102,000          | ↑ + 16.6% | 94.4%                      | ↑ + 5.5%  | 45          | ↓ - 33.6% | 57           | ↑ + 11.8% |
| 60439 | \$272,000          | ↓ - 9.0%  | 88.6%                      | ↓ - 3.7%  | 118         | ↓ - 41.3% | 1            | → 0.0%    |
| 60440 | \$173,000          | ↑ + 16.7% | 95.8%                      | ↑ + 0.0%  | 52          | ↓ - 17.6% | 174          | ↑ + 6.1%  |
| 60441 | \$194,450          | ↑ + 13.7% | 96.2%                      | ↑ + 3.1%  | 62          | ↑ + 2.2%  | 112          | ↓ - 0.9%  |
| 60442 | \$241,000          | ↑ + 23.6% | 94.3%                      | ↑ + 0.3%  | 53          | ↓ - 25.3% | 27           | → 0.0%    |
| 60446 | \$169,900          | ↑ + 22.6% | 96.8%                      | ↑ + 0.9%  | 55          | ↓ - 24.6% | 121          | ↑ + 0.8%  |
| 60447 | \$279,000          | ↑ + 56.7% | 96.5%                      | ↑ + 2.3%  | 50          | ↑ + 22.8% | 5            | ↓ - 54.5% |
| 60448 | \$256,500          | ↑ + 2.4%  | 93.8%                      | ↑ + 0.3%  | 73          | ↑ + 2.4%  | 69           | ↓ - 8.0%  |
| 60449 | \$184,900          | ↑ + 25.8% | 93.4%                      | ↑ + 4.7%  | 78          | ↑ + 6.0%  | 27           | ↑ + 3.8%  |
| 60451 | \$271,500          | ↑ + 6.5%  | 95.9%                      | ↑ + 0.5%  | 56          | ↓ - 0.8%  | 111          | ↑ + 30.6% |
| 60466 | \$41,000           | ↓ - 31.7% | 84.0%                      | ↓ - 12.0% | 99          | ↑ + 19.5% | 6            | ↓ - 33.3% |
| 60467 | \$287,500          | ↑ + 19.8% | 96.3%                      | ↑ + 3.7%  | 43          | ↓ - 17.9% | 4            | ↑ + 33.3% |
| 60468 | \$145,000          | ↓ - 34.1% | 85.6%                      | ↓ - 3.7%  | 93          | ↑ + 28.6% | 9            | ↑ + 12.5% |
| 60475 | \$43,000           | ↓ - 44.1% | 84.5%                      | ↓ - 0.8%  | 83          | ↓ - 23.1% | 13           | ↓ - 13.3% |
| 60481 | \$146,400          | ↑ + 25.1% | 88.7%                      | ↑ + 3.6%  | 82          | ↓ - 27.9% | 32           | ↑ + 52.4% |
| 60484 | \$59,876           | ↓ - 29.6% | 91.8%                      | ↑ + 0.3%  | 60          | ↓ - 23.4% | 14           | ↓ - 33.3% |
| 60487 | \$286,000          | ↑ + 7.2%  | 94.2%                      | ↓ - 1.2%  | 56          | ↓ - 24.5% | 15           | ↓ - 6.3%  |
| 60490 | \$250,000          | ↓ - 5.5%  | 95.3%                      | ↓ - 0.6%  | 79          | ↑ + 26.7% | 59           | ↓ - 20.3% |
| 60491 | \$325,000          | ↑ + 4.8%  | 94.2%                      | ↑ + 1.5%  | 64          | ↓ - 6.1%  | 59           | ↑ + 51.3% |
| 60503 | \$200,000          | ↑ + 2.6%  | 96.1%                      | ↑ + 0.9%  | 47          | ↓ - 28.2% | 47           | ↑ + 9.3%  |
| 60544 | \$196,750          | ↑ + 3.6%  | 95.4%                      | ↑ + 2.0%  | 49          | ↓ - 37.2% | 112          | ↑ + 30.2% |
| 60564 | \$406,500          | ↑ + 17.8% | 95.2%                      | ↑ + 0.3%  | 70          | ↑ + 1.7%  | 146          | ↑ + 19.7% |
| 60565 | \$413,000          | ↓ - 1.0%  | 96.3%                      | ↑ + 3.0%  | 53          | ↓ - 30.2% | 31           | ↓ - 20.5% |
| 60585 | \$307,500          | ↑ + 2.5%  | 97.1%                      | ↑ + 3.2%  | 50          | ↓ - 44.4% | 70           | ↑ + 4.5%  |
| 60586 | \$209,000          | ↑ + 6.4%  | 96.2%                      | ↑ + 2.1%  | 49          | ↓ - 15.3% | 145          | ↑ + 4.3%  |
| 60940 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |
| 60950 | \$0                | --        | 0.0%                       | --        | 0           | --        | 0            | --        |