

Local Market Update – March 2017

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of April 14, 2017



Hinsdale

+ 4.2%

+ 16.7%

- 15.4%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -
New Listings	87	94	+ 8.0%	731	775	+ 6.0%
Under Contract (includes Contingent and Pending)	27	45	+ 66.7%	264	318	+ 20.5%
Closed Sales	12	16	+ 33.3%	263	298	+ 13.3%
Median Sales Price*	\$1,068,750	\$1,137,500	+ 6.4%	\$975,000	\$957,500	- 1.8%
Average Sales Price*	\$1,079,419	\$1,196,125	+ 10.8%	\$1,154,308	\$1,118,696	- 3.1%
Percent of Original List Price Received*	93.1%	92.1%	- 1.1%	91.7%	91.4%	- 0.3%
Average Market Time	224	170	- 24.1%	156	152	- 2.6%
Inventory of Homes for Sale at Month End	249	224	- 10.0%	--	--	--

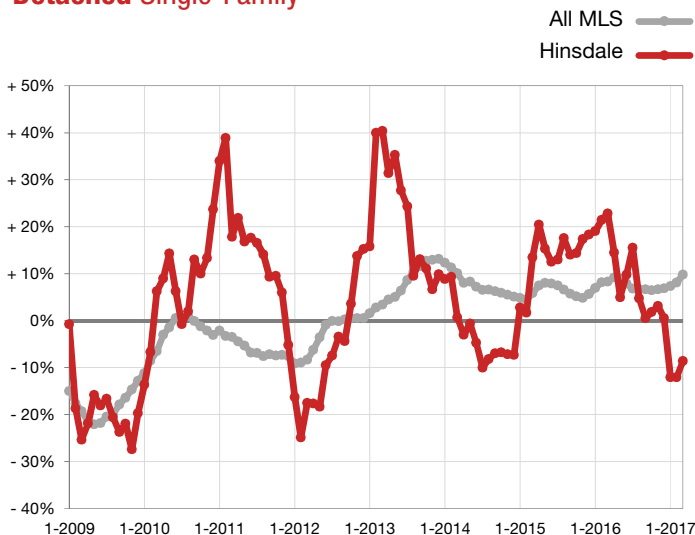
Attached Single-Family

	March			Trailing 12 Months		
	3-2016	3-2017	+ / -	3-2016	3-2017	+ / -
New Listings	9	6	- 33.3%	126	91	- 27.8%
Under Contract (includes Contingent and Pending)	11	7	- 36.4%	86	80	- 7.0%
Closed Sales	6	5	- 16.7%	89	83	- 6.7%
Median Sales Price*	\$244,500	\$398,000	+ 62.8%	\$399,105	\$419,000	+ 5.0%
Average Sales Price*	\$315,917	\$481,819	+ 52.5%	\$442,465	\$456,268	+ 3.1%
Percent of Original List Price Received*	91.5%	101.2%	+ 10.6%	97.3%	96.5%	- 0.8%
Average Market Time	149	76	- 49.0%	163	97	- 40.5%
Inventory of Homes for Sale at Month End	36	17	- 52.8%	--	--	--

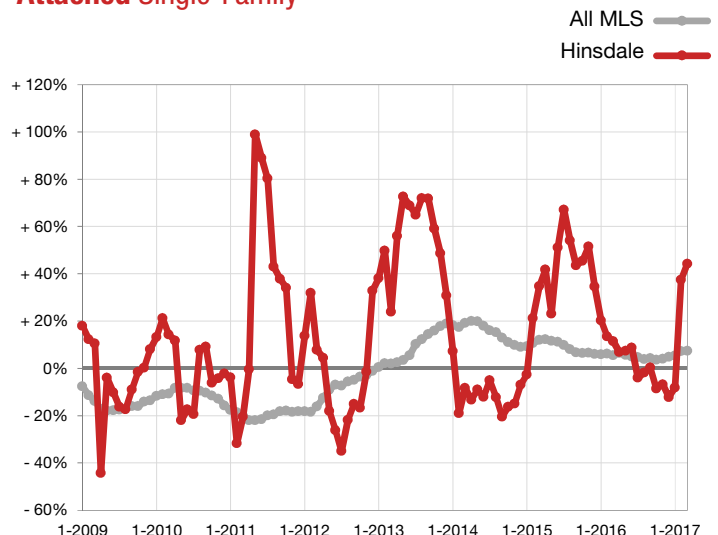
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.